

REQUEST FOR PROPOSALS
IMPROVING THE COORDINATION OF CARE FOR CHILDREN
WITH SPECIAL HEALTH CARE NEEDS

Date of Issuance: Tuesday, November 13, 2018
Deadline for Submission: Wednesday, December 10, 2018



STATE OF NEW MEXICO
DEPARTMENT OF HEALTH
PUBLIC HEALTH DIVISION
FAMILY HEALTH BUREAU

RFP # 665-19-CMS1065

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Legal Notice of Request for Proposals (RFP)

The purpose of the Request for Proposal (RFP) is to solicit sealed proposals to establish a contract through competitive negotiations for the procurement of projects to initiate improvement activities to address the coordination of health care and social services for children in New Mexico who have disabilities and chronic medical conditions. The proposals must also include a plan for evaluation of the projects and outcomes.

The total amount of funding available through this RFP is subject to legislative appropriations, awards of federal funding, and budget approval by the Department of Finance and Administration. Services must be provided in accordance with applicable federal, state and local laws.

This RFP covers an approximate three-year period starting on or around January 2, 2019 and ending June 30, 2021. After the initial year, Department of Health (DOH) reserves the right to continue funding for up to three (3D) additional years, contingent upon sufficient funding and satisfactory scope of work performance. In accordance with Section 13-1-150 NMSA 1978, no contract term for a professional services contract, including extensions and renewals, shall exceed four years, except as set forth in Section 13-1-150 NMSA 1978. The Public Health Division (PHD) reserves the right to cancel this RFP and/or to reject any proposal in whole or in part.

Offerors interested in submitting a proposal should contact:

Susan Chacon
Program Manager
DOH/PHD/CMS
2040 S. Pacheco St. 1st Floor
Santa Fe, New Mexico 87505
Telephone: (505) 476-8860
susan.chacon@state.nm.us

The full proposal packet and required forms may also be downloaded from the DOH website at: <http://nmhealth.org/publication/rfp/>.

Proposals must be received for review at the above address by 3:00 PM MDT on December 10, 2018. Any proposal received after this deadline will not be accepted.

If you are a person with a disability who needs a reader, amplifier, sign language interpreter or any other form of auxiliary aid or service to participate, please contact the New Mexico Relay Network at (505) 292-0454 or 1-877-287-0608. Public documents including the RFP can be provided in various accessible forms. Contact the New Mexico Relay Network if a summary or other type of accessible form is needed.

The content of any proposal shall not be disclosed to competing Offerors during the negotiation process. The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal Statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

I. INTRODUCTION

A. Purpose of This Request for Proposals

The purpose of the Request for Proposal (RFP) is to solicit sealed proposals to establish a contract through competitive negotiations for the procurement of projects to initiate improvement activities to address the coordination of health care and social services for children in New Mexico who have disabilities and chronic medical conditions. The proposals must also include a plan for evaluation of the projects and outcomes.

B. Background information

This section provides background on the Department of Health, the Public Health Division, and the operating environment of the Agency that may be helpful to the Offeror in preparing the proposal. The information is provided as an overview and is not intended to be a complete and exhaustive description.

Department of Health Vision/Mission

The vision of the New Mexico Department of Health (Agency) is a healthier New Mexico.

The mission of the Agency is to promote health and wellness, improve health outcomes, and assure safety net services for all people in New Mexico.

Public Health Division Mission

The mission of the Public Health Division (DIVISION or PHD) of the Agency is to promote health and wellness, improve health outcomes, and assure safety net services for all people in New Mexico.

Our core values are:

- Accountability: honesty, integrity, and honor commitments made
- Communication: promote trust through mutual, honest, and open dialogue
- Teamwork: share expertise and ideas through creative collaboration to work towards common goals
- Respect: appreciation for the dignity, knowledge, and contributions of all persons
- Leadership: promote growth and lead by example throughout the organization and in communities
- Customer Service: placing internal and external customers first, assure that their needs are met

C. Summary Scope of Work

The Contractor(s) awarded funds shall provide the following allowable activities:

1. A plan to increase the percentage of patient/family engagement in care consistent with the American Academy of Pediatrics (AAP) Bright Futures Guidelines for evidenced-based approaches to care coordination and provide input to affect the state plan for coordinated

services for Children and Youth with Special Health Care Needs (CYSHCN) in the Medical Home;

2. A plan to increase Primary Care Physician (PCP) engagement with Children’s Medical Services (CMS) social workers and youth with special health care needs (YSHCN) and their families as part of the care team around the transition from pediatric to adult medicine based on evidenced best practice, as referenced in the National Consensus Framework for Systems of Care for Children and Youth with Special Health Care Needs (cyschcnstandards.amchp.org);
3. Establishment and maintenance of a Care Coordination Consortium to be a source of information, resources, tools, expert advice, and peer learning and support for pediatric and family practice staff, managed care organizations, Medicaid, family organizations, Title V staff and other service providers who focus on coordinating care for children, with an emphasis on those with chronic conditions and special health care needs and the family- and patient-centered Medical Home approach;
4. Recruit primary care practices from targeted area, Sandoval County, to participate in the Developmental Screening Quality Improvement Protocol with focus on Newborn Hearing Screens. Recruitment will include travel to potential and participating practices;
5. Provide quality improvement coaching model and support for duration of project, including travel to participating practices for initial and follow-up coaching visits;
6. Utilizing the Collaborative Innovation and Improvement Network model (CoIIN), manage Sandoval County Learning Community (SCLC) meetings including scheduling, taking and sending out minutes, and
7. Training new members in Quality Improvement initiatives.;
8. Attend regularly scheduled NM-Early Hearing Detection and Intervention (EHDI) contractor and stakeholder committee meetings and all SCLS meetings;
9. Track process data related to change activities.
10. Send report to Agency on progress toward goals Quarterly and End of Year.

Deliverables	FY19	FY20	FY21	Grand Total
1. Increase the percent of patient/family engagement 10% from baseline and use of evidenced based approaches to care coordination in the Medical Home for CYSHCN to increase family satisfaction and PCP engagement with CMS Social Workers				
2. Increase the number of PCPs engaged in transition care planning for YSHCN by 20%_percent from baseline				
3.Establish a Care Coordination Consortium				
4. Utilizing the Collaborative Innovation and Improvement				

Network model (CoIIN), manage Sandoval County Learning Community (SCLC) meetings including scheduling, minutes.				
5. Train new members in Quality Improvement initiatives				
6. Enroll PCPs and implement QI protocol with at least 5 recruited practices and agencies within Sandoval County.				
7. Provide coaching and support for duration of project. Continue to monitor and track the Sandoval Learning Community data				
8. Travel for recruitment of participating practices, initial and follow up coaching site visits, as well as the Sandoval Learning Community Meetings.				
9. Send written report to Agency on progress toward goals – Quarterly and End of Year.				

General Provisions for Exhibit A – Scope of Work

Performance will be monitored and evaluated by conference calls, in person meetings, quarterly progress reports and annual summary reports.

Quarterly progress reports should include, at a minimum, the following information on each deliverable:

- Method and type of data collection occurring to ensure ongoing evaluation of the project that will address the performance measures listed above
- Number of practices engaged in the process work as defined in the scope of work
- Progress towards improving outcomes as defined in the scope of work.

D. Procurement Manager

1. The Agency has designated a Procurement Manager who is responsible for the conduct of this procurement whose name, address, telephone number and e-mail address are listed below:

Contact:

Susan Chacon
Program Manager
DOH/PHD/Family Health Bureau
2040 S. Pacheco St. 1st Floor
Santa Fe, New Mexico 87505
Telephone: (505) 476-8860
susan.chacon@state.nm.us

2. All deliveries of responses via express carrier must be addressed as follows:

Contact:

Susan Chacon
Program Manager
DOH/PHD/Family Health Bureau
2040 S. Pacheco St. 1st Floor
Santa Fe, New Mexico 87505

3. Any inquiries or requests regarding this procurement should be submitted, in writing, to the Procurement Manager. **Offerors may contact ONLY the Procurement Manager regarding this procurement.** Other state employees or Evaluation Committee members do not have the authority to respond on behalf of the Agency.

E. Definition of Terminology

This section contains definitions of terms used throughout this procurement document, including appropriate abbreviations:

“Agency” or **“DOH”** means the Department of Health for the State of New Mexico.

“Authorized Purchaser” means an individual authorized by a Participating Entity to place orders against this contract.

“Award” means the final execution of the contract document.

“Business Hours” means 8:00 AM thru 5:00 PM Mountain Standard or Mountain Daylight Time, whichever is in effect on the date given.

“Close of Business” means 5:00 pm Mountain Daylight Time.

“Confidential” means confidential financial information concerning offeror’s organization and data that qualifies as a trade secret in accordance with the Uniform Trade Secrets Act NMSA 1978 57-3-A-1 to 57-3A-7. See NMAC 1.4.1.45. As one example, no information that could be obtained from a source outside this request for proposals can be considered confidential information.

“Contract” means any agreement for the procurement of items of tangible personal property or services.

“Contractor” means any business having a contract with a state agency or local public body.

“Determination” means the written documentation of a decision of a procurement officer including findings of fact supporting a decision. A determination becomes part of the procurement file to which it pertains.

“Desirable” the terms “may”, “can”, “should”, “preferably”, or “prefers” identify a desirable or discretionary item or factor (as opposed to “mandatory”).

“Evaluation Committee” means a body appointed to perform the evaluation of Offerors’ proposals.

“Evaluation Committee Report” means a report prepared by the Procurement Manager and the Evaluation Committee for contract award. It will contain all written determinations resulting from the procurement.

“Finalist” means an Offeror who meets all the mandatory specifications of this Request for Proposals and whose score on evaluation factors is sufficiently high to merit further consideration by the Evaluation Committee.

“Hourly Rate” means the proposed fully loaded maximum hourly rates that include travel, per diem, fringe benefits and any overhead costs for contractor personnel, as well as subcontractor personnel if appropriate.

“IT” means Information Technology.

“Mandatory” the terms “must”, “shall”, “will”, “is required” or “are required”, identify a mandatory item or factor. Failure to meet a mandatory item or factor will result in the rejection of the Offeror’s proposal.

“Minor Technical Irregularities” means anything in the proposal that does not affect the price quality and quantity or any other mandatory requirement.

“Offeror” is any person, corporation, or partnership who chooses to submit a proposal.

“Procurement Manager” means any person or designee authorized by a state agency or local public body to enter into or administer contracts and make written determinations with respect thereto.

“Project” means a temporary process undertaken to solve a well-defined goal or objective with clearly defined start and end times, a set of clearly defined tasks, and a budget. The project terminates once the project scope is achieved and project acceptance is given by the project executive sponsor.

“Redacted” means a version/copy of the proposal with the information considered confidential as defined by NMAC 1.4.1.45 and defined herein and outlined in Section II.C.8 of this RFP blacked out BUT NOT omitted or removed.

“Request for Proposals (RFP)” means all documents, including those attached or incorporated by reference, used for soliciting proposals.

“Responsible Offeror” means an Offeror who submits a responsive proposal and who has furnished, when required, information and data to prove that his financial resources, production or service facilities, personnel, service reputation and experience are adequate to make satisfactory delivery of the services or items of tangible personal property described in the proposal.

“Responsive Offer” means an offer which conforms in all material respects to the requirements set forth in the request for proposals. Material respects of a request for proposals include, but are not limited to, price, quality, quantity or delivery requirements.

“Sealed” means, in terms of a non-electronic submission, that the proposal is enclosed in a package which is completely fastened in such a way that nothing can be added or removed. Open packages submitted will not be accepted except for packages that may have been damaged by the delivery service itself. The State reserves the right, however, to accept or reject packages where there may have been damage done by the delivery service itself. Whether a package has been damaged by the delivery service or left unfastened and should or should not be accepted is a determination to be made by the Procurement Manager. By submitting a proposal, the Offeror agrees to and concurs with this process and accepts the determination of the Procurement Manager in such cases.

“SPD” means State Purchasing Division of the New Mexico State General Services Department.

“Staff” means any individual who is a full-time, part-time, or an independently contracted employee with the Offerors’ company.

“State (the State)” means the State of New Mexico.

“State Agency” means any department, commission, council, board, committee, institution, legislative body, agency, government corporation, educational institution or official of the executive, legislative or judicial branch of the government of this state. “State agency” includes the purchasing division of the general services department and the state purchasing agent but does not include local public bodies.

“State Purchasing Agent” means the purchasing agent for the State of New Mexico or a designated representative.

“Statement of Concurrence” means an affirmative statement from the Offeror to the required specification agreeing to comply and concur with the stated requirement(s). This statement shall be included in Offerors proposal. (E.g. “We concur”, “Understands and Complies”, “Comply”, “Will Comply if Applicable” etc.)

“Unredacted” means a version/copy of the proposal containing all complete information including any that the Offeror would otherwise consider confidential, such copy for use only for the purposes of evaluation.

“Written” means typewritten on standard 8 ½ x 11-inch paper. Larger paper is permissible for charts, spreadsheets, etc.

F. Procurement Library

A procurement library has been established. Offerors are encouraged to review the material contained in the Procurement Library by selecting the link provided in the electronic version of this document through your own internet connection or by contacting the Procurement Manager and scheduling an appointment. The library contains information listed below:

Procurement Regulations and Request for Proposal – RFP instructions:

http://www.generalservices.state.nm.us/statepurchasing/ITBs_RFPs_and_Bid_Tabulation.aspx.

II. CONDITIONS GOVERNING THE PROCUREMENT

This section of the RFP contains the schedule for the procurement, describes the major procurement events and the conditions governing the procurement.

A. Sequence of Events

The Procurement Manager will make every effort to adhere to the following schedule:

Step	Action	Responsibility	Date (Approximate)
1	Issuance of RFP	Agency	Tuesday, November 13, 2018
2	Informational Meeting for Applicants (pre-proposal Conference)	Agency	Tuesday, November 20, 2018 10:00 AM to 12:00 PM
3	Acknowledgement Receipt	Potential Offerors	Tuesday, November 20, 2018 3:00 pm MST
4	Deadline to Submit Questions	Potential Offerors	Tuesday, November 27, 2018
5	Deadline for response to Written Questions/RFP Amendments	Agency	Friday, November 30, 2018
6	Deadlines for Submission of Proposal and Organizational Reference Questionnaire	Offerors	Monday, December 10, 2018 by 3:00 PM MDT
7	Proposal Evaluation	Evaluation Committee	Wednesday, December 12, 2018
8	Selection of Finalists	Evaluation Committee	Friday, December 14, 2018
9	Contract Award	Agency	Friday, December 21, 2018
10	Finalize Contract	Agency, Offeror	Wednesday January 2, 2019
11	Protest Deadline	Offeror	15 days after knowledge of the facts or occurrences giving rise to protest.

B. Explanation of Events

The following paragraphs describe the activities listed in the sequence of events shown in the above table in Section II. A., above.

1. Issuance of RFP

This RFP is being issued on behalf of the New Mexico State Department of Health (DOH) on

Tuesday, November 13, 2018. This RFP can be obtained from the Website:
<http://nmhealth.org/opportunities/rfp.shtml>

2. Acknowledgement of Receipt

Potential offers should hand deliver, return by facsimile or by registered or certified mail the "Acknowledgement of Receipt of Request for Proposals Form" that accompanies this document (See

Appendix A) to have their organization placed on the procurement distribution list. The form should be signed by an authorized representative of the organization, dated and returned to the Procurement Manager by 3:00 PM MST on **Tuesday, November 20, 2018**

The procurement distribution list will be used for the distribution of written responses to questions and any RFP amendments. **Failure to return the Acknowledgement of Receipt form shall constitute a presumption of receipt and rejection of the RFP, and the potential Offeror's organization name shall not appear on the distribution list.**

3. **Pre-Proposal Conference**

The Family Health Bureau will be holding a Pre-Proposal Conference for applicants on **Tuesday, November 20, 2018 from 10:00 AM to 12:00 PM MST**. The conference will be held via conference call.

Potential Offeror(s) are encouraged to submit written questions in advance of the conference to the Procurement Manager (see Section I, Paragraph D). The identity of the organization submitting the question(s) will not be revealed. Additional written questions may be submitted at the conference. All written questions will be addressed in writing on the date listed in the Sequence of Events. A public log will be kept of the names of potential Offeror(s) that attended the pre-proposal conference. Attendance at the pre-proposal conference is highly recommended, but not a prerequisite for submission of a proposal.

4. **Deadline to Submit Written Questions**

Potential offers may submit written questions to the Procurement Manager as to the intent or clarity of this RFP (as per schedule Section II. A., Sequence of Events) until close of business on **Tuesday November 27, 2018**. All written questions must be addressed to the Procurement manager (See Section I, Paragraph D). Questions shall be clearly labeled and shall cite the Section(s) in the RFP or other document which form the basis of the question.

5. **Response to Written Questions**

Written responses to written questions will be distributed as indicated in the sequence of events on **Friday, November 30, 2018** to all potential offers whose organization name appears on the procurement distribution list. An e-mail copy will be sent to all Offeror's that provide Acknowledgement of Receipt Forms described in II.B.2 before the deadline. Additional copies will be posted to: <https://nmhealth.org/publication/rfp/>.

6. **Submission of Proposal**

ALL OFFEROR PROPOSALS MUST BE RECEIVED FOR REVIEW AND EVALUATION BY THE PROCUREMENT MANAGER OR DESIGNEE NO LATER THAN 3:00 PM MOUNTAIN DAYLIGHT TIME ON Monday, December 10, 2018 (see Section II.A). Proposals received after this deadline will not be accepted. The date and time will be recorded on each proposal.

Proposals must be addressed and delivered to the Procurement Manager at the address listed in Section I, Paragraph D.2. Proposals must be sealed and labeled on the outside of the package to clearly indicate that they are in response to the Request for Proposal Improving the Coordination

of Care for Children with Special Health Care Needs. **Proposals submitted by facsimile, email, or other electronic means will not be accepted.**

A public log will be kept of the names of all Offeror organizations that submitted proposals. Pursuant to Section 13-1-116 NMSA 1978, the contents of any proposal shall not be disclosed to competing Offerors during the negotiation process. The negotiation process is deemed to be in effect until the contract is awarded pursuant to this Request for Proposals. Awarded in this context means the final required state agency signature on the Contract(s) resulting from the procurement has been obtained.

7. **Proposal Evaluation**

An Evaluation Committee will perform the evaluation of proposals. This process will take place as indicated in the Sequence of Events (see section II, A) on **Wednesday, December 12, 2018.**

During this time, the Procurement Manager may initiate discussions with Offerors who submit responsive or potentially responsive proposals for the purpose of clarifying aspects of the proposals, but proposals may be accepted and evaluated without such discussion. Discussions **SHALL NOT** be initiated by the Offerors.

8. **Selection of Finalists**

The Evaluation Committee will select, and the Procurement Manager will notify the finalists Offerors as indicated in the Sequence of Events (see section II, A.) on **Friday, December 14, 2018.** Only **THE FINALIST** will be invited to participate in the subsequent steps of the procurement.

9. **Finalize Contractual Agreements**

Any Contractual agreement(s) resulting from this RFP will be finalized with the most advantageous Offeror(s) as indicated in the Sequence of Events (see section II, A.) on **Wednesday, January 2, 2019** or as soon thereafter as possible. This date is subject to change at the discretion of the State Purchasing Division or relevant Agency Procurement office. In the event that mutually agreeable terms cannot be reached within the time specified, the Agency reserves the right to finalize a contractual agreement with the next most advantageous Offeror without undertaking a new procurement process or canceling the award.

10. **Contract Award**

After review of the Evaluation Committee Report and the signed contractual agreement, the Agency Procurement office will award the contract as indicated in the Sequence of Events (see section II, A.) on **Friday, December 21, 2018** or as soon as possible thereafter. This date is subject to change at the discretion of the State Purchasing Division or relevant Agency Procurement office.

The contract shall be awarded to the Offeror (or Offerors) whose proposals are most advantageous to the State of New Mexico and New Mexico Department of Health, taking into consideration the evaluation factors set forth in this RFP. The most advantageous proposal may or may not have received the most points. The award is subject to appropriate Department and State approvals.

11. **Protest Deadline**

Any protest by an Offeror must be timely and in conformance with NMSA 1978, § 13-1-172 and applicable procurement regulations. Pursuant to NMSA 1978, § 13-1-172, ONLY protests delivered directly to the Central Purchasing Office at the New Mexico Department of Health in writing and in a timely fashion will be considered to have been submitted properly and in accordance with statute, rule and this Request for Proposals. The 15-calendar day protest period shall begin on the day following the award of contract and will end at 5:00 pm Mountain Standard Time/Daylight Time on the 15th day. Protests must be written and must include the name and address of the protestor and the request for proposal number. It must also contain a statement of the grounds for protest including appropriate supporting exhibits and it must specify the ruling requested from the party listed below. The protest must be delivered to:

Administrative Services Division (ASD)
New Mexico Department of Health
1190 S. St. Francis Drive, Suite N3250
Santa Fe, NM 87505

Protests received after the deadline will not be accepted.

C. **General Requirements**

1. **Acceptance of Conditions Governing the Procurement**

Potential Offerors must indicate their acceptance of the Conditions Governing the Procurement section in the letter of transmittal. Submission of a proposal constitutes acceptance of the Evaluation Factors contained in Section V of this RFP.

2. **Incurring Cost**

Any cost incurred by the potential Offeror in preparation, transmittal, and/or presentation of any proposal or material submitted in response to this RFP shall be borne solely by the Offeror. Any cost incurred by the Offeror for set up and demonstration of the proposed equipment and/or system shall be borne solely by the Offeror.

3. **Prime Contractor Responsibility**

Any contractual agreement that may result from this RFP shall specify that the prime contractor is solely responsible for fulfillment of all requirements of the contractual agreement with a state agency which may derive from this RFP. The state agency entering into a contractual agreement with a vendor will make payments to only the prime contractor.

4. **Subcontractors/Consent**

The use of subcontractors is allowed. The prime contractor shall be wholly responsible for the entire performance of the contractual agreement whether or not subcontractors are used. Additionally, the prime contractor must receive approval, in writing, from the

agency awarding any resultant contract, before any subcontractor is used during the term of this agreement

5. **Amended Proposals**

An Offeror may submit an amended proposal **before** the deadline for receipt of proposals. Such amended proposals must be complete replacements for a previously submitted proposal and must be clearly identified as such in the transmittal letter. The Agency personnel will not merge, collate, or assemble proposal materials.

6. **Offerors' Rights to Withdraw Proposal**

Offerors will be allowed to withdraw their proposals at any time **prior** to the deadline for receipt of proposals. The offeror must submit a written withdrawal request addressed to the Procurement Manager and signed by the offeror's duly authorized representative.

The approval or denial of withdrawal requests received after the deadline for receipt of the proposals is governed by the applicable procurement regulations.

7. **Proposal Offer Firm**

Responses to this RFP, including proposal prices, will be considered firm for two hundred (200) days after the due date for receipt of proposals or one hundred and fifty (150) days after receipt of a best and final offer, if one is submitted.

8. **Disclosure of Proposal Contents**

- A. The proposals will be kept confidential until negotiations and the award are completed by the Agency. At that time, all proposals and documents pertaining to the proposals will be open to the public, except for the material that is proprietary or confidential. The Procurement Manager will not disclose or make public any pages of a proposal on which the Offeror has stamped or imprinted "proprietary" or "confidential" subject to the following requirements.
- B. Proprietary or confidential data shall be readily separable from the proposal in order to facilitate eventual public inspection of the nonconfidential portion of the proposal.
- C. Confidential data is restricted to:
 1. confidential financial information concerning the Offeror's organization;
 2. and data that qualifies as a trade secret in accordance with the Uniform Trade Secrets Act, 57-3A-1 to 57-3A-7 NMSA 1978.
 3. PLEASE NOTE: The price of products offered, or the cost of services proposed **shall not be designated** as proprietary or confidential information.

If a request is received for disclosure of data for which an Offeror has made a written request for confidentiality, the State Purchasing Division or the Agency shall examine the Offeror's request and make a written determination that specifies which portions of the proposal should be disclosed. Unless the Offeror takes legal action to prevent the disclosure, the proposal will be so disclosed. The proposal shall be open to public inspection subject to any continuing prohibition on the disclosure of confidential data.

9. **No Obligation**

This RFP in no manner obligates the State of New Mexico or any of its Agencies to the use of any Offeror's services until a valid written contract is awarded and approved by the appropriate authorities.

10. **Termination**

This RFP may be canceled at any time and any and all proposals may be rejected in whole or in part when the Agency determines such action to be in the best interest of the State of New Mexico.

11. **Sufficient Appropriation**

Any contract awarded as a result of this RFP process may be terminated if sufficient appropriations or authorizations do not exist. Such termination will be affected by sending written notice to the contractor. The Agency's decision as to whether sufficient appropriations and authorizations are available will be accepted by the contractor as final.

12. **Legal Review**

The Agency requires that all Offerors agree to be bound by the General Requirements contained in this RFP. Any offeror concerns must be promptly brought to the attention of the Procurement Manager.

13. **Governing Law**

This RFP and any agreement with Offerors that may result shall be governed by the laws of the State of New Mexico.

14. **Basis for Proposal**

Only information supplied by the Agency in writing through the Procurement Manager or in this RFP should be used as the basis for the preparation of Offeror proposals.

15. **Contract Terms and Conditions**

The contract between an agency and a contractor will follow the format specified by the Agency and contain the terms and conditions set forth in the Sample Contract Appendix I. However, the contracting agency reserves the right to negotiate provisions in addition to those contained in this RFP (Sample Contract) with any Offeror. The contents of this RFP, as revised and/or supplemented, and the successful Offeror's proposal will be incorporated into and become part of any resultant contract.

The Agency discourages exceptions from the contract terms and conditions as set forth in the RFP Sample Contract. Such exceptions may cause a proposal to be rejected as nonresponsive when, in the sole judgment of the Agency (and its evaluation team), the proposal appears to be conditioned on the exception, or correction of what is deemed to be a deficiency, or an unacceptable exception is proposed which would require a substantial proposal rewrite to correct.

Should an Offeror object to any of the terms and conditions as set forth in the RFP Sample Contract (APPENDIX I) strongly enough to propose alternate terms and conditions in spite of the above, the Offeror must propose **specific** alternative language at the time of proposal submittal. The Agency may or may not accept the alternative language. General references to the Offeror's terms and conditions or attempts at complete substitutions of the Sample Contract are not acceptable to the Agency and will result in disqualification of the Offeror's proposal.

Offerors must provide a brief discussion of the purpose and impact, if any, of each proposed change followed by the specific proposed alternate wording.

If an Offeror fails to propose any alternate terms and conditions during the procurement process (the RFP process prior to selection as successful Offeror), no proposed alternate terms and conditions will be considered later during the negotiation process. Failure to propose alternate terms and conditions during the procurement process (the RFP process prior to selection as successful Offeror) is an **explicit agreement** by the Offeror that the contractual terms and conditions contained herein are **accepted** by the Offeror.

16. **Offeror's Terms and Conditions**

Offerors must submit with the proposal a complete set of any additional terms and conditions, which they expect to have included in a contract negotiated with the Agency. Please see Section II.C.15 for requirements.

17. **Contract Deviations**

Any additional terms and conditions, which may be the subject of negotiation (such terms and conditions having been proposed during the procurement process, that is, the RFP process prior to selection as successful Offeror), will be discussed only between the Agency and the selected offeror and shall not be deemed an opportunity to amend the Offeror's proposal.

18. **Offeror Qualifications**

Offeror should have experience developing and implementing quality improvement projects including evaluation to determine outcomes. Offeror should have subject matter expertise in maternal and child health and specifically children and youth special health care needs and the Title V Maternal and Child Health Block Grant.

The Evaluation Committee may make such investigations as necessary to determine the ability of the Offeror to follow the requirements specified within this RFP. The Evaluation Committee will reject the proposal of any Offeror who is not a responsible Offeror or fails to submit a responsive offer as defined in NMSA 1978, Sections 13-1-83 and 13-1-85.

19. **Right to Waive Minor Irregularities**

The Evaluation Committee reserves the right to waive minor irregularities. The Evaluation Committee also reserves the right to waive mandatory requirements provided that all of the otherwise responsive proposals failed to meet the mandatory requirements and/or doing so

does not otherwise materially affect the procurement. This right is at the sole discretion of the Evaluation Committee.

20. **Change in Contractor Representatives**

The Agency reserves the right to require a change in contractor representatives if the assigned representatives are not, in the opinion of the Agency, adequately meeting the needs of the Agency.

21. **Notice of Penalties**

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and misdemeanor criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kick-backs.

22. **Agency Rights**

The Agency, in agreement with the Evaluation Committee, reserves the right to accept all or a portion of an Offeror's proposal.

23. **Right to Publish**

Throughout the duration of this procurement process and contract term, Offerors and contractors must secure from the Agency written approval prior to the release of any information that pertains to the potential work or activities covered by this procurement and/or agency contracts deriving from this procurement. Failure to adhere to this requirement may result in disqualification of the Offeror's proposal or removal from the contract.

24. **Ownership of Proposals**

All documents submitted in response to this RFP shall become the property of the Agency and the State of New Mexico.

25. **Confidentiality**

Any confidential information provided to, or developed by, the contractor in the performance of the contract resulting from this RFP shall be kept confidential and shall not be made available to any individual or organization by the contractor without the prior written approval of the Agency.

The Contractor(s) agrees to protect the confidentiality of all confidential information and not to publish or disclose such information to any third party without the procuring Agency's written permission.

26. **Electronic Mail Address Required**

A large part of the communication regarding this procurement will be conducted by electronic mail (e-mail). Offeror must have a valid e-mail address to receive this correspondence (See also Section II.B.5, Response to Written Questions).

27. **Use of Electronic Versions of this RFP**

This RFP is being made available by electronic means. In the event of conflict between a version of the RFP in the Offeror's possession and the version maintained by the Agency, the version maintained by the Agency shall govern.

Please refer to the following website:

http://www.generalservices.state.nm.us/statepurchasing/ITBs_RFPs_and_Bid_Tabulation.aspx

28. **New Mexico Employees Health Coverage**

A. If the Offeror has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Offeror must agree to have in place, and agree to maintain for the term of the contract, health insurance for those employees if the expected annual value in the aggregate of any and all contracts between Contractor and the State exceed \$250,000 dollars.

B. Offeror must agree to maintain a record of the number of employees who have (a) accepted health insurance; (b) decline health insurance due to other health insurance coverage already in place; or (c) decline health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Offeror must agree to advise all employees of the availability of State publicly financed health care coverage programs by providing each employee with, as a minimum, the following web site link to additional information:

<http://www.insurenwemexico.state.nm.us/>.

29. **Campaign Contribution Disclosure Form**

Offeror **MUST** complete, sign, and return the Campaign Contribution Disclosure Form, APPENDIX C, as a part of their proposal. This requirement applies regardless whether a covered contribution was made or not made for the positions of Governor and Lieutenant Governor or other identified official. Failure to complete and return the signed unaltered form will result in disqualification.

30. **Letter of Transmittal**

Offeror's proposal **MUST** be accompanied by the Letter of Transmittal Form located in APPENDIX D which must be completed and signed by an individual person authorized to obligate the company. The letter of transmittal **MUST**:

1. Identify the submitting business entity.
2. Identify the name, title, telephone, and e-mail address of the person authorized by the Offeror organization to contractually obligate the business entity providing the Offer.
3. Identify the name, title, telephone, and e-mail address of the person authorized to negotiate the contract on behalf of the organization (if different than (2) above).

4. Identify the names, titles, telephone, and e-mail addresses of persons to be contacted for clarification/questions regarding proposal content.
5. Identify sub-contractors (if any) anticipated to be utilized in the performance of any resultant contract award.
6. Describe the relationship with any other entity which will be used in the performance of this awarded contract.
7. Identify the following with a check mark and signature where required:
 - a. **Explicitly** indicate acceptance of the Conditions Governing the Procurement stated in Section II. C.1;
 - b. **Explicitly** indicate acceptance of Section V of this RFP; and
 - c. Acknowledge receipt of any and all amendments to this RFP.
8. Be signed by the person identified in paragraph 2 above.

31. **Pay Equity Reporting Requirements**

- A. If the Offeror has ten (10) or more employees OR eight (8) or more employees in the same job classification, Offeror must complete and submit the required reporting form (PE10-249) if they are awarded a contract. Out-of-state Contractors that have no facilities and no employees working in New Mexico are exempt if the contract is directly with the out-of-state contractor and fulfilled directly by the out-of-state contractor, and not passed through a local vendor.
- B. For contracts that extend beyond one (1) calendar year or are extended beyond one (1) calendar year, Offeror must also agree to complete and submit the required form annually within thirty (30) calendar days of the annual bid or proposal submittal anniversary date and, if more than 180 days has elapsed since submittal of the last report, at the completion of the contract.
- C. Should Offeror not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, Offeror must agree to provide the required report within ninety (90) calendar days of meeting or exceeding the size requirement.
- D. Offeror must also agree to levy these reporting requirements on any subcontractor(s) performing more than 10% of the dollar value of this contract if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the contract. Offeror must further agree that, should one or more subcontractor not meet the size requirement for reporting at contract award but subsequently grows such that they meet or exceed the size requirement for reporting, offer will submit the required report, for each such subcontractor, within ninety (90) calendar days of that subcontractor meeting or exceeding the size requirement.

32. **Disclosure Regarding Responsibility**

- A. Any prospective Contractor and any of its Principals who enter into a contract greater than sixty thousand dollars (\$60,000.00) with any state agency or local public body for professional services, tangible personal property, services or construction agrees to disclose whether the Contractor, or any principal of the Contractor's company:

1. is presently debarred, suspended, proposed for debarment, or declared ineligible for award of contract by any federal entity, state agency or local public body;
 2. has within a three-year period preceding this offer, been convicted in a criminal matter or had a civil judgment rendered against them for:
 - a. the commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state or local) contract or subcontract;
 - b. violation of Federal or state antitrust statutes related to the submission of offers;
or
 - c. the commission in any federal or state jurisdiction of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, tax evasion, violation of Federal criminal tax law, or receiving stolen property;
 3. is presently indicted for, or otherwise criminally or civilly charged by any (federal state or local) government entity with the commission of any of the offenses enumerated in paragraph A of this disclosure;
 4. has, preceding this offer, been notified of any delinquent Federal or state taxes in an amount that exceeds **\$3,000.00** of which the liability remains unsatisfied. Taxes are considered delinquent if the following criteria apply.
 - a. The tax liability is finally determined. The liability is finally determined if it has been assessed. A liability is not finally determined if there is a pending administrative or judicial challenge. In the case of a judicial challenge of the liability, the liability is not finally determined until all judicial appeal rights have been exhausted.
 - b. The taxpayer is delinquent in making payment. A taxpayer is delinquent if the taxpayer has failed to pay the tax liability when full payment was due and required. A taxpayer is not delinquent in cases where enforced collection action is precluded.
 - c. Have within a three-year period preceding this offer, had one or more contracts terminated for default by any federal or state agency or local public body.)
- B. Principal, for the purpose of this disclosure, means an officer, director, owner, partner, or a person having primary management or supervisory responsibilities within a business entity or related entities.
- C. The Contractor shall provide immediate written notice to the State Purchasing Agent or other party to this Agreement if, at any time during the term of this Agreement, the Contractor learns that the Contractor's disclosure was at any time erroneous or became erroneous by reason of changed circumstances.
- D. A disclosure that any of the items in this requirement exist will not necessarily result in termination of this Agreement. However, the disclosure will be considered in the determination of the Contractor's responsibility and ability to perform under this Agreement. Failure of the Contractor to furnish a disclosure or provide additional information as requested will render the Offeror nonresponsive.
- E. Nothing contained in the foregoing shall be construed to require establishment of a

system of records in order to render, in good faith, the disclosure required by this document. The knowledge and information of a Contractor is not required to exceed that which is the normally possessed by a prudent person in the ordinary course of business dealings.

- F. The disclosure requirement provided is a material representation of fact upon which reliance was placed when making an award and is a continuing material representation of the facts during the term of this Agreement. If during the performance of the contract, the Contractor is indicted for or otherwise criminally or civilly charged by any government entity (federal, state or local) with commission of any offenses named in this document the Contractor must provide immediate written notice to the State Purchasing Agent or other party to this Agreement. If it is later determined that the Contractor knowingly rendered an erroneous disclosure, in addition to other remedies available to the Government, the State Purchasing Agent or Central Purchasing Officer may terminate the involved contract for cause. Still further the State Purchasing Agent or Central Purchasing Officer may suspend or debar the Contractor from eligibility for future solicitations until such time as the matter is resolved to the satisfaction of the State Purchasing Agent or Central Purchasing Officer.

33. **New Mexico Preferences and Federal Grant Requirements**

The New Mexico Preferences shall not apply, as the expenditures for this RFP includes federal funds.

The proposed contract will be federally funded and therefore subject to the federal grant requirements as listed in the Sample Contract herein. Offeror must provide its Dun and Bradstreet Data Universal Numbering System Number (DUNS Number).

III. RESPONSE FORMAT AND ORGANIZATION

A. Number of Responses

Offerors shall submit only one proposal in response to this RFP. In no case, will more than one proposal from a single offeror be accepted. Proposals can be from a single entity or from a partnership or coalition, as long as the proposal explains who will do the work and how it will be accomplished.

B. Number of Copies

1. Hard Copy Responses

Offeror's proposal must be clearly labeled and numbered and indexed as outlined in **Section III.C. Proposal Format**. Proposals must be submitted as outlined below. The original copy shall be clearly marked as such on the front of the binder. Each portion of the proposal (technical/cost) must be submitted in separate binders and must be prominently displayed on the front cover. Envelopes, packages or boxes containing the original and the copies must be clearly labeled and submitted in a sealed envelope, package, or box bearing the following information:

Offerors **MUST** deliver:

1. **Technical Proposals** – One (1) ORIGINAL, six (6) HARD COPIES; ORIGINAL and COPIES shall be in separate labeled binders. Proposals containing confidential information **must** be submitted as two separate binders:
 - **Unredacted** version for evaluation purposes
 - **Redacted** version (information blacked out and not omitted or removed) for the public file, if appropriate)
2. **Cost Proposals** – One (1) ORIGINAL, six (6) HARD COPIES; ORIGINAL and COPY of Cost Proposal shall be in separate labeled binders from the Technical Proposals.

Any proposal that does not adhere to the requirements of this Section and **Section III.C.1 Response Format and Organization**, may be deemed non-responsive and rejected on that basis.

C. Proposal Format and Organization

1. Proposal Format

Each proposal shall be submitted as follows:

- a) typewritten, in Arial or Calibri font sized 12 point, double spaced
- b) in black and white, with no color used,
- c) numbered sequentially from beginning to end,
- d) on 8.5 x 11 white paper (larger paper is permissible for charts, spreadsheets, etc.),
- e) in a 3-hole binder with tabs delineating each section

- f) submitted as one clearly marked “original” and six (6) copies,
- g) with all attachments provided with every copy submitted, except that only one copy of the audit documents is required.

2. Proposal Organization

The proposal must be organized and indexed in the following format and must contain, as a minimum, all listed items in the sequence indicated.

Technical Proposal (Binder 1)

1. Signed Letter of Transmittal
2. Table of Contents
3. Proposal Summary
4. Proposal Narrative
5. Signed Campaign Contribution Form
6. Response to Contract Terms and Conditions
7. Offeror’s Additional Terms and Conditions
8. Response to Specifications (**except cost information which shall be included in Cost Proposal/Binder 2 only**)
9. Proposal Budget
10. Community Collaboration
11. Required Attachments

Cost Proposal (Binder 2)

1. Completed Cost Response Form

Within each section of their proposal, Offerors should address the items in the order in which they appear in this RFP. All forms provided in the RFP must be thoroughly completed and included in the appropriate section of the proposal. All discussion of proposed costs, rates or expenses must occur only in Binder # 2 provided in the requested budget section.

Any proposal that does not adhere to these requirements may be deemed non-responsive and rejected on that basis.

The proposal summary must be included by Offerors to provide the Evaluation Committee with an overview of the technical and business features of the proposal; however, this material will not be used in the evaluation process unless specifically referenced from other portions of the Offeror's proposal.

All attachments must be provided with every copy submitted. All materials submitted in response to this RFP become the property of the State of New Mexico.

IV. SPECIFICATIONS

Offerors should respond in the form with a thorough narrative to each mandatory specification, unless otherwise instructed. The narratives along with required supporting materials will be evaluated and awarded points accordingly.

Private for profit, not for profit and government agencies are eligible

Applicant qualifications and experience must include:

- a. Offerors must have, or be willing to obtain, a current New Mexico tax identification number from the New Mexico Taxation and Revenue Department.
- b. Offerors may be individuals, public or private agencies/organizations, or corporate entities providing such services. Regardless of the Offeror's business status, each Offeror must document their capacity to provide the services described in each service category, and where applicable, provide copies of diplomas, transcripts, certificates, licenses and other documentation substantiating their credentials.
- c. The organization must have policies and procedures which assure that no person in the State of New Mexico shall, on the grounds of race, color, national origin, gender, sexual orientation, age, handicap or disability, medical condition, or religion will be excluded from employment with, participation in, denied the benefit of service, or be otherwise subjected to discrimination under any program or activity performed as a result of a contract entered into pursuant to this RFP.
- d. If the Offeror is a 501(c)(3) non-profit organization, then provide a copy of the organization's Internal Revenue Service Determination letter, a copy of the agency's by-laws and Articles of Incorporation in the appropriate Appendix section.
- e. Strong preference will be given to Offerors with experience in provision of these services on behalf of NMDOH in the past with satisfactory performance during a previous contract period.

Award of contracts may be based on criteria other than price. Performance under prior contracts, including state agency-generated evaluations of prior performance, may be considered.

A. Detailed Scope of Work

The New Mexico Department of Health (DOH), Public Health Division (PHD), Children's Medical Services (CMS) seeks to initiate improvement activities to address the coordination of health care and social services for children in New Mexico who have disabilities and chronic medical conditions. Complex and uncoordinated care is a contributing factor to poor health outcomes in the pediatric population of Children with Special Health Care Needs (CYSHCN). There is an increased demand for services for CYSHCN and families at all levels necessitating health care from multiple organizations and programs. The Title V agency in New Mexico, CMS, as the point of entry for these services, is in a unique position to change and improve care coordination for CYSHCN and their families through their staff of medical social workers. The Children's Medical Services (CMS) social workers live and work in the communities they serve. In this setting they are able to address the significant barriers to the routine follow-up care required by families that encompass

transportation, educational, and cultural/linguistic elements. Included in this RFP would be several initiatives such as 1) improve the coordination of care across service providers for CYSHCN in partnership with the Medical Home; 2) to improve the transition of Youth with Special Health Care Needs (YHSCN) from pediatric to adult care in accordance with the National Training Center “Got Transition” evidenced based practices. Transition should be coordinated with the CMS social workers and primary care providers in the State. And 3) an initiative for the Newborn Hearing Screening program designed to reduce Loss to Follow-up of newborns who do not pass their hospital screen by 1) increasing health professionals’ engagement within and knowledge of the EHDI system, 2) improving access to EI services and language acquisition, and 3) improving family engagement, partnership, and leadership within the EHDI programs and systems. The Newborn Hearing Screening program is utilizing a Learning Community model in Sandoval County New Mexico to test changes that can be utilized statewide in hospitals, audiology offices, Primary Care Provider practices.

1. A plan to increase the percentage of patient/family engagement in care consistent with the American Academy of Pediatrics (AAP) Bright Futures Guidelines for evidenced-based approaches to care coordination and provide input to affect the state plan for coordinated services for CYSHCN in the Medical Home;
2. A plan to increase Primary Care Physician (PCP) engagement with CMS social workers and youth with special health care needs (YSHCN) and their families as part of the care team around the transition from pediatric to adult medicine based on evidenced best practice, as referenced in the National Consensus Framework for Systems of Care for Children and Youth with Special Health Care Needs (cyshcnstandards.amchp.org);
3. Establishment and maintenance of a Care Coordination Consortium to be a source of information, resources, tools, expert advice, and peer learning and support for pediatric and family practice staff, managed care organizations, Medicaid, family organizations, Title V staff and other service providers who focus on coordinating care for children, with an emphasis on those with chronic conditions and special health care needs and the family- and patient-centered Medical Home approach;
4. Recruit primary care practices from targeted area, Sandoval County, to participate in the Developmental Screening Quality Improvement Protocol with focus on Newborn Hearing Screens. Recruitment will include travel to potential and participating practices;
5. Provide quality improvement coaching model and support for duration of project, including travel to participating practices for initial and follow-up coaching visits;
6. Utilizing the Collaborative Innovation and Improvement Network model (CoIIN), manage Sandoval County Learning Community (SCLC) meetings including scheduling, taking and sending out minutes, and
7. Training new members in Quality Improvement initiatives.;
8. Attend regularly scheduled NM-EHDI contractor and stakeholder committee meetings and all SLSC meetings;
9. Track process data related to change activities.

10. Send report to Agency on progress toward goals Quarterly and End of Year.

Deliverables	FY19	FY20	FY21	Grand Total
1. Increase the percent of patient/family engagement 10% from baseline and use of evidenced based approaches to care coordination in the Medical Home for CYSHCN to increase family satisfaction and PCP engagement with CMS Social Workers				
2. Increase the number of PCPs engaged in transition care planning for YSHCN by __20%_ percent from baseline				
3. Establish a Care Coordination Consortium				
4. Utilizing the Collaborative Innovation and Improvement Network model (CoIIN), manage Sandoval County Learning Community (SCLC) meetings including scheduling, minutes.				
5. Train new members in Quality Improvement initiatives				
6. Enroll PCPs and implement QI protocol with at least 5 recruited practices and agencies within Sandoval County.				
7. Provide coaching and support for duration of project. Continue to monitor and track the Sandoval Learning Community data				
8. Travel for recruitment of participating practices, initial and follow up coaching site visits, as well as the Sandoval Learning Community Meetings.				
9. Send written report to Agency on progress toward goals – Quarterly and End of Year.				

General Provisions for Exhibit A – Scope of Work

Performance will be monitored and evaluated by conference calls, monthly progress reports and annual summary reports.

Monthly progress reports should include, at a minimum, the following information on each deliverable:

Method and type of data collection occurring to ensure ongoing evaluation of the project that will address the performance measures listed above.

- Number of practices engaged in the process work as defined in the scope of work
- Progress towards improving outcomes as defined in the scope of work

B. Technical Specifications

Items in this section pertain to specific knowledge of certification and regulatory agency standards as listed below requirements Offeror's must be familiar with. Evaluation of responses to this section will be based on the detail each Offeror provides relating to the service options and which are most beneficial to the user's facilities.

1. Organizational Experience

Offerors **must** provide a detailed description of relevant experience in handling the services:

Narrative Section

A. Organizational Description, Capability, and Eligibility

To be eligible to receive funding under this RFP, Offerors must meet this eligibility criterion. Please describe with specific details and years of experience how your organization meets this standard.

The Offeror must demonstrate the expertise and capacity to deliver effective and evidence-based programs. Specifically, the Offeror must demonstrate capacity to provide quality improvement activities that target children with special health care needs in a Medical Home framework.

Please describe the following about your organization in this section.

1. Year of incorporation and year that non-profit 501(c)(3) status was granted, if applicable.
2. Size of current organizational operating budget. Note the fiscal year to which this applies.
3. Number of members of your Board of Directors/Trustees, their demographics and their particular areas of expertise.
4. Total number of staff members of the contracting organization expressed as full-time equivalents (FTE).
5. Background and qualifications of your Executive Director or CEO.
6. Background and qualifications of your Program Manager responsible for training
7. Experience and performance on prior and current Federal and State contracts. **Describe whether any contracts were reduced or cancelled due to performance challenges.**
8. Overview of contractor programs and services, with an emphasis on health services. Please note any evidence-based models that you incorporate in your service delivery.

This section will be scored in part on credibility of the descriptions of previous and current services provided by the Offeror, in addition to the plausibility that the Offeror can conduct services specified in this RFP. Performance under prior contracts, including state agency-generated evaluations of prior performance may be considered in verifying the correctness and credibility of the Offeror's response.

2. Organizational References

Offerors should provide a **minimum** of three (3) references from similar projects performed for private, state or large local government clients within the last three years. **Offerors are required to submit APPENDIX F, Organization Reference Questionnaire, to the business references they list. The business references must submit the Reference Form directly to the designee described in Sec I Paragraph D.** It is the Offeror's responsibility to ensure the completed forms are received on or before **December 10, 2018** for inclusion in the evaluation process.

Organizational References that are not received or are not complete, may adversely affect the vendor's score in the evaluation process. The Evaluation Committee may contact any or all business references for validation of information submitted. If this step is taken, the Procurement Manager and the Evaluation Committee must all be together on a conference call with the submitted reference so that the Procurement Manager and all members of the Evaluation Committee receive the same information. Additionally, the Agency reserves the right to consider any and all information available to it (outside of the Business Reference information required herein), in its evaluation of Offeror responsibility per Section II, Paragraph C.18.

3. Mandatory Specification

Offeror should have experience developing and implementing quality improvement projects including evaluation to determine outcomes. Offeror should have subject matter expertise in maternal and child health and specifically children and youth special health care needs and the Title V Maternal and Child Health Block Grant. The Offeror must respond to the detailed scope of work and should identify whether or not the offeror can do this job and, determine how they would respond to the requirement. Each specification should relate to the scope of work and support why the offeror can or are qualified to do the job.

4. Proposed Services/Service Model

The Proposed Services section may be up to 6 pages in length. It is worth 25 points. Please include the following information in this section.

1. How will the program be implemented and how will recruitment of sites for the training and stocking occur?
2. What training curriculum will be utilized?
3. How will Offerors provide the required training and mentoring services (be specific)?

A. Relationship to Current Services:

Please describe how the proposed services fit into your overall organizational mission and current programs. If this will expand or enhance existing programs, describe how performing the services in this RFP will complement your current work.

B. Process and Outcome Monitoring:

All contract providers must comply with the process and outcome monitoring requirements for both the Department of Health and the Family Health Bureau. Please include a statement noting your commitment to comply with these requirements.

C. Please describe your evaluation plan including the following elements:

1. Intended outcome of delivering your program models.
2. Describe how Offeror will collect, monitor, and evaluate data.
3. Describe what procedures are in place to monitor program implementation and maintain fidelity to the contract

5. Expertise of Key Personnel/ Proposed Staffing

Describe the proposed staffing to be funded in support of this proposal.

Describe the process and time required to hire the necessary staff. Include dates and method of recruitment for positions, expected time to interview, and target hire date.

Describe the qualifications needed by each position, such as bachelor's degree or a minimum number of years of required experience.

For each incumbent who will be part of or directly manage the components of this RFP, describe any relevant experience.

C. Business Specifications

1. Financial Stability

Offerors must submit copies of the most recent years independently audited financial statements and the most current 10K, as well as financial statements for the preceding three years, if they exist. The submission must include the audit opinion, the balance sheet, and statements of income, retained earnings, cash flows, and the notes to the financial statements. If independently audited financial statements do not exist, Offeror must state the reason and, instead, submit sufficient information (e.g. D & B report) to enable the Evaluation Committee to assess the financial stability of the Offeror.

2. Letter of Transmittal Form

The Offeror's proposal **must** be accompanied by the Letter of Transmittal Form located in APPENDIX D. The form **must** be completed and must be signed by the person authorized to obligate the company.

3. Campaign Contribution Disclosure Form

The Offeror must complete an unaltered Campaign Contribution Disclosure Form and submit a signed copy with the Offeror's proposal. This must be accomplished whether or not an applicable contribution has been made. (See APPENDIX C)

4. Cost Proposal

Offerors must complete the Cost Proposal Form in APPENDIX G. Cost will be measured by relevance to the scope of work. All charges listed on APPENDIX G must be justified, and evidence of need documented in the proposal.

5. Resident Business or Resident Veterans Preference

To ensure adequate consideration and application of NMSA 1978, § 13-1-21 (as amended), Offerors must include a copy of their preference certificate in this section.

D. Proposal Sections

Offerors applying to the RFP must respond to the following elements:

1. Signed Letter of Transmittal

Each proposal must be accompanied by a signed letter of transmittal. The letter of transmittal MUST:

1. Identify the submitting organization;
2. Identify the name and title of the person authorized by the organization to contractually obligate the organization;
3. Identify the name, title and telephone number of the person authorized to negotiate the contract on behalf of the organization;
4. Identify the names, titles and telephone numbers of persons to be contacted for clarification;
5. Explicitly indicate acceptance of the Conditions Governing the procurement stated in Section II, Paragraph C.1;
6. Be signed by the person authorized to contractually obligate the organization;
7. Acknowledge receipt of any and all amendments to this RFP.

2. Table of Contents

Proposals should be numbered sequentially from beginning to end, including all attachments. Please include a Table of Contents following the Letter of Transmittal.

3. Proposal Summary

A brief summary of the proposed program and services should be included. This should be no more than 500 words in length. This summary should include a listing and description of all items that are included in the proposal, as well as the total funds requested.

4. Proposal Budget

Section 4a. Proposal Budget

There is no page limit for the budget section, including the Proposed Staffing, Line Item Budget and Budget Justification. Proposed Staffing is worth 20 points; Line Item Budget and Budget Justification are worth 10 points each.

Budget Section 4b: Proposed Staffing

Describe the proposed staffing to be funded in support of this proposal.

Describe the process and time required to hire the necessary staff. Include dates and method of recruitment for positions, expected time to interview, and target hire date.

Describe the qualifications needed by each position, such as bachelor's degree or a minimum number of years of required experience.

For each incumbent who will be part of or directly manage the components of this RFP, describe any relevant experience.

Budget Section 4c: Budget Narrative Justification

This budget must be fully justified in terms of described area needs and the proposed deliverables.

Provide a narrative justification for all program expenses according to the line items listed in Appendix G, Cost Proposal Line Item Budget Form.

Each program expense listed should be clearly linked to program activities as described in the Scope of Activities.

Estimate in detail any contracted services or other services that are listed as proposed expenditures as described in the Program Plan

Attachment 4: Audit

If the total compensation included in the proposal exceeds \$50,000, excluding gross receipts tax, the Offeror must submit its most recent financial statement, audit report, and management letter comments. If the Offeror cannot meet this requirement, an explanation and a plan of action may be acceptable. Please include only one (1) copy of these documents attached to the original copy of your proposal.

Local Financial and In-kind Support

If there will be local financial or in-kind support, describe Offeror's commitments and local community contributions, which are to be made as part of the program. Provide documentation through letters of interest, which commit these services and/or funds to the program. Local contributions may be in cash or in-kind services.

Section 5: Required Attachments

Evaluation will be based on receipt and completeness of all attachments prescribed on the Checklist (see Appendix E). This includes consideration of completeness of all attachments except where those attachments are the subject of separate useful evaluation factors. Offerors are expected to include the completed Checklist in their proposals.

Clarity, conciseness, and specificity of the attachments will be considered in the scoring. The degree to which the proposal is responsive to all sections of the Request for Proposals will be scored. Enough information must be presented for the Evaluation Committee to make a complete evaluation of the proposal.

Scoring will be based partially on the basis of inclusion of Appendix B, Proposal Cover Page and Assurances, and Attachment 3 on the Checklist. The remainder of the scoring of this section will be based on the comprehensiveness of the entire proposal.

V. EVALUATION

A. Evaluation Point Summary

The following is a summary of evaluation factors with point value assigned to each. These, along with the general requirements, will be used in the evaluation of Offeror proposals.

Evaluation Point Summary Table		
Section number	Factor	Points Available
IV.B	<i>Technical Specifications</i>	
B.1	Organizational Experience/Capability	25
B.2	Organizational/Business Reference	5
B.3	Mandatory Specifications	10
B.4	Proposed Services/Service Model	25
B.5	Expertise of key personnel/Proposed staffing	10
IV.C	<i>Business Specifications</i>	
C.1	Financial Stability	Pass/fail
C.2	Letter of Transmittal (Appendix D)	Pass/fail
C.3	Signed Campaign Disclosure form (Appendix C)	Pass/fail
Appendix G	Cost Proposal	20
C.4	Budget Justification	5
	TOTAL (100 POSSIBLE)	
C.6	New Mexico Preference Points (extra)	
	New Mexico Preference - Resident Veterans Points per Section IV	5
	Total	105

B. Evaluation Process

The evaluation process will follow the steps listed below:

1. All Offeror proposals will be reviewed for compliance with the mandatory requirements stated within the RFP. Proposals deemed non-responsive will be eliminated from further consideration. Higher scores will be awarded for proposals that meet all criteria.
2. The Procurement Manager may contact the Offeror for clarification of the response as specified in Section II, Paragraph B.8.
3. The Evaluation Committee may use other sources of information to perform the evaluation as specified in Section II, Paragraph C.18.

Responsive proposals will be evaluated on the factors in Section V that have been assigned a point value. The responsible Offerors with the highest scores will be selected as finalist Offerors based upon the proposals submitted. Finalist Offerors are asked or choose to submit revised proposals for the purpose of obtaining Best and Final Offers will have their points recalculated accordingly. The offer(s) whose proposal is most advantageous to the Agency, taking into consideration the evaluation factors in Section V, will be recommended for contract award as specified in Section II, Paragraph B.8. Please note, however, that a serious deficiency in the response to any one factor may be grounds for rejection regardless of overall score.

VI. APPENDICES

**APPENDIX A
ACKNOWLEDGEMENT OF RECEIPT FORM
REQUESTS FOR PROPOSAL**

Improving the Coordination of Care for Children with Special Health Care Needs

In acknowledgement of receipt of this Request for Proposal the undersigned agrees that s/he has received a complete copy, beginning with the title page and table of contents, and ending with Appendix I.

The acknowledgement of receipt should be signed and returned to the Procurement Manager no later than 3:00 PM MST on November 20, 2018. Only potential Offerors who elect to return this form completed with the indicated intention of submitting a proposal will receive copies of all Offeror written questions and the Agency written responses to those questions as well as RFP amendments, if any are issued.

FIRM: _____

REPRESENTED BY: _____

TITLE: _____ PHONE NO.: _____

E-MAIL: _____ FAX NO.: _____

ADDRESS: _____

CITY: _____ STATE: _____ ZIP CODE: _____

SIGNATURE: _____ DATE: _____

This name and address will be used for all correspondence related to the Request for Proposal.

Firm does/does not (**circle one**) intend to respond to this Request for Proposals.

Return to the Procurement Manager via email, fax or mail, as follows:

Contact:

**Susan Chacon
Program Manager
DOH/PHD/CMS
2040 S. Pacheco St. 1st Floor
Santa Fe, New Mexico 87505
Telephone: (505) 476-8860
susan.chacon@state.nm.us**

APPENDIX B
Proposal Cover Page and Assurances

OFFEROR ORGANIZATION: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE NO.: _____

EMAIL ADDRESS: _____

AMOUNT OF REQUEST: _____

As the duly authorized representative of the Offeror, I certify that the Offeror:

- Will abide by all Federal and State Laws, Rules, Regulations, and Executive Orders of the Governor of the State of New Mexico pertaining to equal opportunity. The Offeror assures the Department of Health that no person in the State of New Mexico shall on the grounds of race, color, national origin, gender, sexual orientation, age, handicap or disability, or religion be excluded from employment with or the participation in, be denied the benefit of or be otherwise subjected to discrimination under any program or activity performed under a contract(s) entered into pursuant to this Request for Proposals.
- Will give the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards.
- Will comply with the provisions of the Federal Certification Regarding Lobbying.
- Will comply with the provisions of Section 504 of the Rehabilitation Act of 1973, as amended, and the Americans with Disabilities Act of 1990.
- Will comply with the provisions of Title VII of the Civil Rights Act of 1964.
- Will comply with the provisions of the Federal Certification Regarding Drug-Free Workplace Requirements.
- Will comply with the DIVISION's guidelines for Governing and/or Advisory Board members to be residents of the area served and representative of the social, economic, linguistic, ethnic, and racial target population and shall include consumers of the Offerors services. And shall not employ persons related to board members by consanguinity or affinity within the third degree. This includes father, mother, brother, sister, grandparent, aunt, uncle, niece, nephew, mother-in-law, father-in-law, brother-in-law, and sister-in-law

- Will take steps to train and employ recipients of Temporary Assistance of Needy Families (TANF) in collaboration with New Mexico Welfare to Work Contractors and other supported employment programs and will submit quarterly reports documenting its efforts to comply with this provision.

**CERTIFICATION REGARDING
SUSPENSION, DEBARMENT, INELIGIBILITY, AND VOLUNTARY EXCLUSION LOWER
TIER COVERED TRANSACTIONS**

The prospective lower tier participant (Offeror) certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by a Federal Department or agency.

Where the prospective lower tier participant (Offeror) is unable to certify to any of the statements in this certification such prospective participant shall attach an explanation to this proposal.

Authorized Signature of Certifying Official

Date

Printed Name of Certifying Official

Official Title

APPENDIX B (continued)
Assurances

Offeror Name _____

Please complete the Statement of Assurance below, including initialing, as appropriate, each statement to indicate your certification. Please provide on a separate sheet of paper, a brief explanation of any assurance statement that you cannot certify.

As the duly authorized representative of the OFFEROR, I certify that the OFFEROR:	INITIALS
Is a PUBLIC school, school district(s), or cluster of schools; OR	
Is a Regional Center Cooperative/Regional Education Cooperative (RCC/REC); OR	
Is a NONPUBLIC school or cluster of schools, including private and tribal or Bureau of Indian Affairs (BIA) schools or cluster of schools; OR	
Is a non-profit 501C(3); OR	
Is a licensed NM provider agency; OR	
Is a program within a NM University or College?	
Will abide by all Federal and State Laws, Rules, Regulations, and Executive Orders of the Governor of the State of New Mexico pertaining to equal opportunity. The Offeror assures the DEPARTMENT of Health that no person in the State of New Mexico shall on the grounds of race, color, national origin, gender, sexual orientation, age, handicap or disability, or region be excluded from employment with or the participation in, be denied the benefit of or be otherwise subjected to discrimination under any program or activity performed under a contract(s) entered into pursuant to this Request For Proposals	
Will give the State, through any authorized representative, access to and the right to examine all records, books, papers, or documents related to the award; and will establish a proper accounting system in accordance with generally accepted accounting standards.	
Will comply with the provisions of the Federal Assurance of Compliance Section with Section 504 of the Rehabilitation Act in 1973, as amended, and the American with Disabilities Act of 1990.	
Will comply with the provisions of Title VII of the Civil Rights Act if 1964.	
The prospective lower tier participant (Offeror) certifies, by submission of this proposal, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by a Federal DEPARTMENT or agency. Where the prospective lower tier participant (Offeror) is unable to certify to any of the statements in this certification such prospective participant shall attach an explanation to this proposal.	

Will comply with the provisions of the Federal Certification Regarding Drug-Free Workplace Requirements.	
Will assure the DEPARTMENT of Health that any confidential information provided to or developed in the performance of any activity or under any contract award from this RFP shall be kept confidential.	
Will assure the DEPARTMENT of Health that collaboration efforts with Temporary Assistance for Needy Families (TANF) and New Mexico Welfare to Work Contractors are made in order to train and employ TANF recipients who are seeking employment opportunities. In addition, assure efforts are made to train and employ populations enrolled in supportive employment programs.	
As the duly authorized representative of the OFFEROR, I certify the above information is true and accurate.	
Signature of the Authorized Certifying Official	Title Date
Printed Name of Certifying Official	Title Date

APPENDIX C

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to the Procurement Code, Sections 13-1-28, et seq., NMSA 1978 and NMSA 1978, § 13-1-191.1 (2006), as amended by Laws of 2007, Chapter 234, a prospective contractor subject to this section shall disclose all campaign contributions given by the prospective contractor or a family member or representative of the prospective contractor to an applicable public official of the state or a local public body during the two years prior to the date on which a proposal is submitted or, in the case of a sole source or small purchase contract, the two years prior to the date on which the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor or a family member or representative of the prospective contractor to the public official exceeds two hundred fifty dollars (\$250) over the two-year period. A prospective contractor submitting a disclosure statement pursuant to this section who has not contributed to an applicable public official, whose family members have not contributed to an applicable public official or whose representatives have not contributed to an applicable public official shall make a statement that no contribution was made.

A prospective contractor or a family member or representative of the prospective contractor shall not give a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process or during the pendency of negotiations for a sole source or small purchase contract.

Furthermore, a solicitation or proposed award for a proposed contract may be canceled pursuant to Section [13-1-181](#) NMSA 1978 or a contract that is executed may be ratified or terminated pursuant to Section [13-1-182](#) NMSA 1978 if a prospective contractor fails to submit a fully completed disclosure statement pursuant to this section; or a prospective contractor or family member or representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official's employees during the pendency of the procurement process.

The state agency or local public body that procures the services or items of tangible personal property shall indicate on the form the name or names of every applicable public official, if any, for which disclosure is required by a prospective contractor.

THIS FORM MUST BE INCLUDED IN THE REQUEST FOR PROPOSALS AND MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

“Applicable public official” means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

“Campaign Contribution” means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official’s behalf for the purpose of electing the official to statewide or local office. “Campaign Contribution” includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

“Family member” means a spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law of (a) a prospective contractor, if the prospective contractor is a natural person; or (b) an owner of a prospective contractor;

“Pendency of the procurement process” means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

“Prospective contractor” means a person or business that is subject to the competitive sealed proposal process set forth in the Procurement Code [Sections [13-1-28](#) through [13-1-199](#) NMSA 1978] or is not required to submit a competitive sealed proposal because that person or business qualifies for a sole source or small purchase contract.

“Representative of a prospective contractor” means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

Name(s) of Applicable Public Official(s) if any: _____
(Completed by State Agency or Local Public Body)

DISCLOSURE OF CONTRIBUTIONS BY PROSPECTIVE CONTRACTOR:

Contribution Made By: _____

Relation to Prospective Contractor: _____

Date Contribution(s) Made: _____

Amount(s) of Contribution(s) _____

Nature of Contribution(s) _____

Purpose of Contribution(s) _____

(Attach extra pages if necessary)

Signature Date

Title (position)

--OR--

NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED FIFTY DOLLARS (\$250) WERE MADE to an applicable public official by me, a family member or representative.

Signature Date

Title (Position)

APPENDIX D
Letter of Transmittal Form

RFP#: NM DOH Children’s Medical Services-Request for Proposals Improve the Coordination of Care for CYSHCN

Offeror Name: _____ **FED ID#** _____

Items #1 to #7 EACH MUST BE COMPLETED IN FULL Failure to respond to all seven items WILL RESULT IN THE DISQUALIFICATION OF THE PROPOSAL!

1. **Identity (Name) and Mailing Address** of the submitting organization:

2. For the person authorized by the organization to contractually obligate on behalf of this Offer:

Name _____

Title _____

E-Mail Address _____

Telephone Number _____

3. For the person authorized by the organization to negotiate on behalf of this Offer:

Name _____

Title _____

E-Mail Address _____

Telephone Number _____

4. For the person authorized by the organization to clarify/respond to queries regarding this Offer:

Name _____

Title _____

E-Mail Address _____

Telephone Number _____

5. Use of Sub-Contractors (Select one)

___ No sub-contractors will be used in the performance of any resultant contract OR

___ The following sub-contractors will be used in the performance of any resultant contract:

(Attach extra sheets, as needed)

6. Please describe any relationship with any entity (other than Subcontractors listed in (5) above) which will be used in the performance of any resultant contract.

(Attach extra sheets, as needed)

7. ___ On behalf of the submitting organization named in item #1, above, I accept the Conditions Governing the Procurement as required in Section II. C.1.

___ I concur that submission of our proposal constitutes acceptance of the Evaluation Factors contained in Section V of this RFP.

___ I acknowledge receipt of any and all amendments to this RFP.

_____, 2018
Authorized Signature and Date (Must be signed by the person identified in item #2, above.)

APPENDIX E
Proposal Checklist

Please use this checklist when preparing and assembling your proposal. All items must be included in the order presented in this Checklist and labeled with the titles noted below. Please also include the Checklist as Attachment 5.

Check all items included in proposal.	Item and Title	Page Limit	Points under Weighted Criteria	Page Number in Proposal
	Section 1. Signed Letter of Transmittal	n/a	0 points	
	Section 2. Table of Contents	n/a	0 points	
	Section 3. Proposal Summary	500 words	0 points	
	Section 4a. Organizational Description, Capability and Eligibility	3 pages	25 points	
	Section 4b. Other Area of Services	n/a	0 points	
	Section 4c. Proposed Services	6 pages	25 points	
	Section 5a. Proposed Staffing	n/a	20points	
	Section 5c. Budget Narrative Justification	n/a	10points	
	Attachment 2. Proof of Non-Profit Status <i>Copy of proof of registration with the NM Department of Taxation and Revenue for the payment of gross receipts tax <u>or</u> proof of the grant of an exemption from payment of federal income tax pursuant to Section 501 (c)(3).</i>	n/a	0 points	
	Attachment 3. Federal Tax ID <i>Attach a copy of your Federal W-9 form.</i>	n/a	0 points	

	<p>Attachment 4 (if Necessary) Agency Audit</p> <p><i>Note: only one copy is required, to be attached to the original application</i></p> <p><i>Most recent financial statement, audit report, and management letter comments. If not available, an explanation and plan of action to meet this requirement. This applies only to proposals, which exceed \$50,000, excluding gross receipts taxes.</i></p>	n/a	0 points	
	<p>Attachment 5. Checklist and Completeness</p> <p><i>Please include a copy of this checklist. Your proposal will be scored based on completeness, using this checklist as a guide.</i></p>	n/a	0 points	

Notes:

- Letters of support or collaboration are not expected or required.
- All proposal contents must be provided with the original application and all 6 copies, except Attachment 4. Agency Audit.

APPENDIX F
ORGANIZATIONAL REFERENCE QUESTIONNAIRE

The State of New Mexico, as a part of the RFP process, requires Offerors to submit a minimum of three (3) business references as required within this document. The purpose of these references is to document Offeror's experience relevant to the scope of work in an effort to establish Offeror's responsibility.

Offeror is required to send the following reference form to each business reference listed. The business reference, in turn, is requested to submit the Reference Form directly to:

Susan Chacon
Program Manager
DOH/PHD/CMS
2040 S. Pacheco St. 1st Floor
Santa Fe, New Mexico 87505

By: December 10, 2018

for inclusion in the evaluation process. The form and information provided will become a part of the submitted proposal. Business references provided may be contacted for validation of content provided therein.

ORGANIZATIONAL REFERENCE QUESTIONNAIRE FOR:

(Name of Offeror)

This form is being submitted to your company for completion as a business reference for the company listed above. This form is to be returned to the State of New Mexico, Family Health Bureau via facsimile or e-mail at:

Name: Susan Chacon
 Address: **2040 S. Pacheco St. 1st Floor**
Santa Fe, New Mexico 87505
 Telephone: (505) 476-8860
 Fax: (505) 476-8896
 Email: susan.chacon@state.nm.us

no later than December 10, 2018 **and must not** be returned to the company requesting the reference.

For questions or concerns regarding this form, please contact the State of New Mexico Procurement Manager listed above. When contacting us, please be sure to include the Request for Proposal number listed at the top of this page.

Company providing reference:	
Contact name and title/position	
Contact telephone number	
Contact e-mail address	
Project description;	
Project dates (starting and ending);	
Technical environment for the project your providing a reference (i.e., Software applications, Internet capabilities, Data communications, Network, Hardware);	

QUESTIONS:

1. In what capacity have you worked with this vendor in the past?

COMMENTS:

2. How would you rate this firm's knowledge and expertise?
____ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)
COMMENTS:

3. How would you rate the vendor's flexibility relative to changes in the project scope and timelines?
____ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)
COMMENTS:

4. What is your level of satisfaction with hard-copy materials produced by the vendor?
____ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)
COMMENTS:

5. How would you rate the dynamics/interaction between the vendor and your staff?
____ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)
COMMENTS:

6. Who were the vendor's principal representatives involved in your project and how would you rate them individually? Would you comment on the skills, knowledge, behaviors or other factors on which you based the rating?
(3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)

Name: _____ Rating:

Name: _____ Rating:

Name: _____ Rating:

Name: _____ Rating:

COMMENTS:

7. How satisfied are you with the products developed by the vendor?
_____ (3 = Excellent; 2 = Satisfactory; 1 = Unsatisfactory; 0 = Unacceptable)
COMMENTS:

8. With which aspect(s) of this vendor's services are you most satisfied?
COMMENTS:

9. With which aspect(s) of this vendor's services are you least satisfied?
COMMENTS:

10. Would you recommend this vendor's services to your organization again?
COMMENTS:

APPENDIX G
Cost Proposal

LINE ITEM	CALCULATION	TOTAL REQUESTED
Personnel <i>(list each position)</i>	<i>(for each position)</i> ____ FTE x \$ ____ annual salary x ____ months	
Fringe Benefits	____ total salary x ____ % fringe rate	
Travel – In State		
Travel – Out of State		
Supplies – Educational Materials		
Supplies – Other		
Operating Costs: _____		
Operating Costs: _____		
Operating Costs: _____		
TOTAL REQUESTED PER YEAR		

Note: Operating costs includes all other items such as audit, rent, phone, utilities, etc.

Example Format: Base Period: (xx/xx/xxxx thru xx/xx/xxxx) Price: \$
(includes all labor, materials, equipment, transportation, fees and taxes to provide the Services described in Section IV, (as amended by any current RFP amendments for the period specified above)

Option Year 1: (xx/xx/xxxx thru xx/xx/xxxx) Price:\$ _____

(includes all labor, materials, equipment, transportation, configuration, installation, training, taxes and profit to provide the Services described in Section IV, (as amended by any current RFP amendments for the period specified above)

Option Year 2: (xx/xx/xxxx thru xx/xx/xxxx) Price:\$ _____

(includes all labor, materials, equipment, transportation, configuration, installation, training, taxes and profit to provide the Services described in Section IV, (as amended by any current RFP amendments for the period specified above)

Option Year 3: (xx/xx/xxxx thru xx/xx/xxxx) Price:\$_____

(includes all labor, materials, equipment, transportation, configuration, installation, training, taxes and profit to provide the Services described in Section IV, (as amended by any current RFP amendments for the period specified above)

APPENDIX H

HIPAA BUSINESS ASSOCIATE AGREEMENT

This Business Associate Agreement (“Agreement”) is entered into between the New Mexico Department of Health (“Department”) and _____, hereinafter referred to as “Business Associate.”, in order to comply the Health Insurance Portability and Accountability Act of 1996 (“HIPAA”) as amended by Health Information Technology for Economic and Clinical Health Act of 2009 (the “HITECH Act”), including the Standards of the Privacy of Individually Identifiable Health Information and the Security Standards at 45 CFR Parts 160 and 164.

BUSINESS ASSOCIATE, by a related agreement identified by number as _____ (the “Related Agreement”), has agreed to provide services to, or on behalf of, Department (referred to in such Related Agreement as Department or the “Procuring Agency”) which may involve the disclosure by Department to Business Associate (referred to in such Related Agreement as “Contractor”) of Protected Health Information. This Business Associate Agreement is intended to supplement the obligations of the Department and the Contractor as set forth in the Related Agreement and is hereby incorporated therein.

THE PARTIES acknowledge HIPAA, as amended by the HITECH Act, requires that Department and Business Associate enter into a written agreement that provides for the safeguarding and protection of all Protected Health Information which Department may disclose to the Business Associate, or which may be created or received by the Business Associate on behalf of the Department.

1. Definition of Terms

- a. **Breach.** “Breach” has the meaning assigned to the term breach under 42 U.S.C. § 17921(1) [HITECH Act § 13400 (1)] and 45 CFR § 164.402.
- b. **Business Associate.** “Business Associate”, herein being the same entity as the Contractor in the Related Agreement, shall have the same meaning as defined under the HIPAA standards as defined below, including without limitation Contractor acting in the capacity of a Business Associate as defined in 45 CFR § 160.103.
- c. **Department.** “Department” shall mean in this agreement the State of New Mexico Department of Health.
- d. **Individual.** “Individual” shall have the same meaning as in 45 CFR §160.103 and shall include a person who qualifies as a personal representative in accordance with 45 CFR §164.502 (g).
- e. **HIPAA Standards.** “HIPAA Standards” shall mean the legal requirements as set forth in the Health Insurance Portability and Accountability Act of 1996, the Health Information Technology for Economic and Clinical Health Act of 2009, and the regulations and policy guidance, as each may be amended over time, including without limitation:

- i. Privacy Rule. "Privacy Rule" shall mean the Standards for Privacy of Individually Identifiable Health Information in 45 CFR Part 160 and Part 164, Subparts A and E.
- ii. Breach Notification Rule. "Breach Notification" shall mean the Notification in the case of Breach of Unsecured Protected Health Information, 45 CFR Part 164, Subparts A and D
- iii. Security Rule. "Security Rule" shall mean the Security Standards for the Protection of Electronic Protected Health Information at 45 CFR Parts 160 and 164, Subparts A and C, including the following:
 - A. Security Standards. "Security Standards" hereinafter shall mean the Standards for the Protection of Electronic Protected Health Information at 45 CFR §164.306.
 - B. Administrative Safeguards. "Administrative Safeguards" shall mean the Standards for the Protection of Electronic Protected Health Information at 45 CFR §164.308.
 - C. Physical Safeguards. "Physical Safeguards" shall mean the Standards for the Protection of Electronic Protected Health Information at 45 CFR §164.310.
 - D. Technical Safeguards. "Technical Safeguards" shall mean the Standards for the Protection of Electronic Protected Health Information at 45 CFR §164.312.
 - E. Policies and Procedures and Documentation Requirements. "Policies and Procedures and Documentation Requirements" shall mean the Standards for the Protection of Electronic Protected Health Information at 45 CFR §164.316.
- f. Protected Health Information. "Protected Health Information" or "PHI" shall have the same meaning as in 45 CFR §160.103, limited to the information created, maintained, transmitted or received by Business Associate, its agents or subcontractors from or on behalf of Department.
- g. Required By Law. "Required By Law" shall have the same meaning as in 45 CFR §164.103.
- h. Secretary. "Secretary" shall mean the Secretary of the U. S. Department of Health and Human Services, or his or her designee.
- i. Covered Entity. "Covered Entity " shall have the meaning as the term "covered entity" defined at 45 CFR §160.103, and in reference to the party to this agreement, shall mean the State of New Mexico Department of Health.

Terms used, but not otherwise defined, in this Agreement shall have the same meaning as those terms in the HIPAA Standards. All terms used and all statutory and regulatory references shall be as currently in effect or as subsequently amended.

2. Obligations and Activities of Business Associate

- a. General Rule of PHI Use and Disclosure. The Business Associate may use or disclose PHI it creates for, receives from or on behalf of, the Department to perform functions,

activities or services for, or on behalf of, the Department in accordance with the specifications set forth in this Agreement, or the Related Agreement; provided that such use or disclosure would not violate the HIPAA Standards if done by the Department; or as Required By Law.

- i. Any disclosures made by the Business Associate of PHI must be made in accordance with HIPAA Standards and other applicable laws.
 - ii. Notwithstanding any other provision herein to the contrary, the Business Associate shall limit uses and disclosures of PHI to the “minimum necessary,” as set forth in the HIPAA Standards.
 - iii. The Business Associate agrees to use or disclose only a “limited data set” of PHI as defined in the HIPAA Standards while conducting the authorized activities herein and as delineated in the Related Agreement(s), except where a “limited data set” is not practicable in order to accomplish those activities.
 - iv. Except as otherwise limited by this Agreement or the Related Agreement, Business Associate may use PHI for the proper management and administration of the Business Associate or to carry out the legal responsibilities of the Business Associate.
 - v. Except as otherwise limited by this Agreement or the Related Agreement, Business Associate may disclose PHI for the proper management and administration of the Business Associate provided that the disclosures are Required By Law, or Business Associate obtains reasonable assurances from the person to whom the information is disclosed that it will remain confidential and used or further disclosed only as Required By Law or for the purpose for which it was disclosed to the person, and the person notifies the Business Associate of any instances of which it is aware in which the confidentiality of the information has been breached.
 - vi. Business Associate may use PHI to report violations of law to appropriate federal and state authorities, consistent with 45 CFR § 164.502(j).
 - vii. Business Associate may use PHI to provide Data Aggregation services to the Department as permitted by the HIPAA Standards.
- b. Safeguards. The Business Associate agrees to implement and use appropriate Security, Administrative, Physical and Technical Safeguards, and comply where applicable with subpart C of 45 C.F.R. Part 164, to prevent use or disclosure of PHI other than as required by law or as provided for by this Agreement or the Related Agreement. Business Associate shall identify in writing upon request from the Department all of those Safeguards that it uses to prevent impermissible uses or disclosures of PHI.
- c. Restricted Uses and Disclosures. The Business Associate shall not use or further disclose PHI other than as permitted or required by this Agreement, the Related Agreement, the HIPAA Standards, or otherwise as permitted or required by law. The Business Associate shall not disclose PHI in a manner that would violate any restriction which has been communicated to the Business Associate.
- i) The Business Associate shall not directly or indirectly receive remuneration in exchange for any of the PHI unless a valid authorization has been provided to the Business Associate that includes a specification of whether the PHI can be further

- exchanged for remuneration by the entity receiving the PHI of that individual, except as provided for under the exceptions listed in 45 C.F.R. §164.502 (a)(5)(ii)(B)(2).
- ii) Unless approved by the Department, Business Associate shall not directly or indirectly perform marketing to individuals using PHI.
- d. Agents. The Business Associate shall ensure that any agents that create, receive, maintain or transmit PHI on behalf of Business Associate, agree in writing to the same restrictions and conditions that apply to the Business Associate with respect to PHI, in accordance with 45 C.F.R. § 164.502(e)(1)(ii), and shall make that agreement available to the Department upon request. Upon the Business Associate's contracting with an agent for the sharing of PHI, the Business Associate shall provide the Department written notice of any such executed agreement.
- e. Availability of Information to Individuals and the Department. Business Associate shall provide, at the Department's request, and in a reasonable time and manner, access to PHI in a Designated Record Set (including an electronic version if required) to the Department or, as directed by the Department, to an Individual in order to meet the requirements under 45 CFR § 164.524. Within three (3) business days, Business Associate shall forward to the Department for handling any request for access to PHI that Business Associate receives directly from an Individual. If requested by the Department, the Business Associate shall make such information available in electronic format as required by the HIPAA Standards to a requestor of such information and shall confirm to the Department in writing that the request has been fulfilled.
- f. Amendment of PHI. In accordance with 45 CFR § 164.526, Business Associate agrees to make any amendment(s) to PHI in a Designated Record Set that the Department directs or agrees to, at the request of the Department or an Individual, to fulfill the Department's obligations to amend PHI pursuant to the HIPAA Standards. Within three (3) business days, Business Associate shall forward to the Department for handling any request for amendment to PHI that Business Associate receives directly from an Individual.
- g. Internal Practices. Business Associate agrees to make internal practices, books and records, including policies, procedures and PHI, relating to the use and disclosure of PHI, available to the Department or to the Secretary within seven (7) days of receiving a request from the Department or receiving notice of a request from the Secretary, for purposes of the Secretary's determining the Department's compliance with the Privacy Rule.
- h. PHI Disclosures Recordkeeping. Business Associate agrees to document such disclosures of PHI and information related to such disclosures as would be required for the Department to respond to a request by an Individual for an accounting of disclosures of PHI in accordance with the HIPAA Standards and 45 CFR § 164.528. Business Associate shall provide such information to the Department or as directed by the Department to an Individual, to permit the Department to respond to an accounting request. Business Associate shall provide such information in the time and manner reasonably designated by the Department. Within three (3) business days, Business Associate shall forward to the Department for handling any accounting request that Business Associate directly receives from an individual.

- i. PHI Disclosures Accounting. Business Associate agrees to provide to the Department or an Individual, within seven (7) days of receipt of a request, information collected in accordance with Section 2 (h) of this Agreement, to permit the Department to respond to a request for an accounting of disclosures of PHI in accordance with 45 CFR § 164.528.
- j. Security Rule Provisions. As required by 42 U.S.C. § 17931 (a) [HITECH Act Section 13401(a)] , the following sections as they are made applicable to business associates under the HIPAA Standards, shall also apply to the Business Associate: 1) Administrative Safeguards; 2) Physical Safeguards; 3) Technical Safeguards; 4) Policies and Procedures and Documentation Requirements; and 5) Security Standards. Additionally, the Business Associate shall either implement or properly document the reasons for non-implementation of all safeguards in the above cited sections that are designated as “addressable” as such are made applicable to Business Associates pursuant to the HIPAA Standards.
- k. Civil and Criminal Penalties. Business Associate agrees that it will comply with the HIPAA Standards as applicable to Business Associates and acknowledges that it may be subject to civil and criminal penalties for its failure to do so.
- l. Performance of Covered Entity's Obligations. To the extent the Business Associate is to carry out the Department 's obligations under the HIPAA Standards, Business Associate shall comply with the requirements of the HIPAA Standards that apply to the Department in the performance of such obligations.
- m. Subcontractors. The Business Associate shall ensure that any subcontractors that create, receive, maintain or transmit PHI on behalf of Business Associate, agree in writing to the same restrictions and conditions that apply to the Business Associate with respect to PHI, with 45 C.F.R. § 164.502(e)(1)(ii), and shall make such information available to the Department upon request. Upon the Business Associate’s contracting with an agent for the sharing of PHI, the Business Associate shall provide the Department written notice of any such executed agreement. Upon the Business Associate’s contracting with a subcontractor for the sharing of PHI, the Business Associate shall provide the Department written notice of any such executed agreement.

3. Business Associate Obligations for Notification, Risk Assessment, and Mitigation

During the term of this Agreement and Related Agreement, the Business Associate shall be required to perform the following pursuant to the Breach Notification Rule regarding Breach Notification, Risk Assessment and Mitigation:

Notification

- a. Business Associate agrees to report to the Department Contract Manager or HIPAA Privacy and Security Officer any use or disclosure of PHI not provided for by this Agreement, the Related Agreement and HIPAA Standards, including breaches of unsecured PHI as required by 45 C.F.R. § 164.410, as soon as it (or any employee or agent) becomes aware of the Breach, and in no case later than three (3) business days after it (or any employee or agent) becomes aware of the Breach, except when a government official determines that a notification would impede a criminal investigation or cause damage to national security.

- b. Business Associate shall provide the Department with the names of the individuals whose Unsecured PHI has been, or is reasonably believed to have been, the subject of the Breach and any other available information that is required to be given to the affected individuals, as set forth in 45 CFR §164.404(c), and, if requested by the Department, provide information necessary for the Department to investigate promptly the impermissible use or disclosure. Business Associate shall continue to provide to the Department information concerning the Breach as it becomes available to it and shall also provide such assistance and further information as is reasonably requested by the Department.

Risk Assessment

- c. When Business Associate determines whether an impermissible acquisition, use or disclosure of PHI by an employee or agent poses a low probability of the PHI being compromised, it shall document its assessment of risk in accordance with 45 C.F.R. § 164.402 (in definition of “Breach”, ¶ 2) based on at least the following factors: (i) the nature and extent of the protected health information involved, including the types of identifiers and the likelihood of re-identification; (ii) the unauthorized person who used the protected health information or to whom the disclosure was made; (iii) whether the protected health information was actually acquired or viewed; and (iv) the extent to which the risk to the protected health information has been mitigated. Such assessment shall include: 1) the name of the person(s) making the assessment, 2) a brief summary of the facts, and 3) a brief statement of the reasons documenting the determination of risk of the PHI being compromised. When requested by the Department, Business Associate shall make its risk assessments available to the Department.
- d. If the Department determines that an impermissible acquisition, access, use or disclosure of PHI, for which one of Business Associate’s employees or agents was responsible, constitutes a Breach, and if requested by the Department, Business Associate shall provide notice to the individuals whose PHI was the subject of the Breach. When requested to provide notice, Business Associate shall consult with the Department about the timeliness, content and method of notice, and shall receive the Department’s approval concerning these elements. The cost of notice and related remedies shall be borne by Business Associate. The notice to affected individuals shall be provided as soon as reasonably possible and in no case later than 60 calendar days after Business Associate reported the Breach to the Department.

Mitigation

- e. In addition to the above duties in this section, Business Associate agrees to mitigate, to the extent practicable, any harmful effect that is known to Business Associate of a use or disclosure of PHI, by Business Associate in violation of the requirements of this Agreement, the Related Agreement or the HIPAA Standards. Business Associate shall draft and carry out a plan of corrective action to address any incident of impermissible use or disclosure of PHI. If requested by the Department, Business Associate shall make its mitigation and corrective action plans available to the Department.
- f. The notice to affected individuals shall be written in plain language and shall include, to the extent possible, 1) a brief description of the Breach, 2) a description of the types of Unsecured PHI that were involved in the Breach, 3) any steps individuals can take to

protect themselves from potential harm resulting from the Breach, 4) a brief description of what the Business Associate and the Department are doing to investigate the Breach, to mitigate harm to individuals and to protect against further Breaches, and 5) contact procedures for individuals to ask questions or obtain additional information, as set forth in 45 CFR §164.404(c).

Notification to Clients

- g. Business Associates shall notify individuals of Breaches as specified in 45 CFR §164.404(d) (methods of individual notice). In addition, when a Breach involves more than 500 residents of a State or jurisdiction, Business Associate shall, if requested by the Department, notify prominent media outlets serving such location(s), following the requirements set forth in 45 CFR §164.406.

4. Obligations of the Department to Inform Business Associate of Privacy Practices and Restrictions

- a. The Department shall notify Business Associate of any limitation(s) in the Department's Notice of Privacy Practices, implemented in accordance with 45 CFR § 164.520, to the extent that such limitation may affect Business Associate's use or disclosure of PHI.
- b. The Department shall notify Business Associate of any changes in, or revocation of, permission by an Individual to use or disclose PHI, to the extent that such changes may affect Business Associate's use or disclosure of PHI.
- c. The Department shall notify Business Associate of any restriction in the use or disclosure of PHI that the Department has agreed to in accordance with 45 CFR § 164.522, to the extent that such restriction may affect Business Associate's use or disclosure of PHI.
- d. The Department shall not request Business Associate to use or disclose PHI in any manner that would not be permissible under the Privacy Rule if done by the Department.

5. Term and Termination

- a. Term. This Agreement shall be effective concurrently with the effective date of Contract No. _____ between Business Associate and the Department (the Related Agreement). This Agreement shall also terminate concurrently with the Related Agreement, except that obligations of Business Associate under this Agreement related to final disposition of PHI in this Section 5 shall survive until resolved as set forth immediately below.
- b. Disposition of PHI upon Termination. Upon termination of this Agreement for any reason, Business Associate shall return or destroy all PHI in its possession and shall retain no copies of the PHI. In the event that Business Associate determines that returning or destroying the PHI is not feasible, Business Associate shall provide to the Department notification of the conditions that make return or destruction of PHI not feasible. Upon mutual agreement of the Parties that return, or destruction of the PHI is infeasible, Business Associate shall agree, and require that its agents, affiliates, subsidiaries and subcontractors agree, to the extension of all protections, limitations and restrictions

required of Business Associate hereunder, for so long as the Business Associate maintains the PHI.

- c. If Business Associate breaches any material term of this Agreement, the Department may either:
 - i. provide an opportunity for Business Associate to cure the Breach and the Department may terminate this Contract without liability or penalty in accordance with Termination Article of the Related Agreement if Business Associate does not cure the breach within the time specified by the Department; or,
 - ii. immediately terminate this Contract without liability or penalty if the Department determines that cure is not reasonably possible; or,
 - iii. if neither termination nor cure are feasible, the Department shall report the breach to the Secretary.

The Department has the right to seek to cure any breach by Business Associate and this right, regardless of whether the Department cures such breach, does not lessen any right or remedy available to the Department at law, in equity, or under this Contract, nor does it lessen Business Associate's responsibility for such breach or its duty to cure such breach.

- 6. Penalties and Training.** Business Associate understands and acknowledges that violations of this Agreement may result in notification by the Department to law enforcement officials and regulatory, accreditation, and licensure organizations. If requested by the Department, Business Associate shall participate in training regarding use, confidentiality, and security of PHI.

7. Miscellaneous

- a. Interpretation. Any ambiguity in this Agreement, or any inconsistency between the provisions of this Agreement and the Related Agreement, shall be resolved to permit the Department to comply with the HIPAA Standards.
- b. Business Associate's Compliance with HIPAA. The Department makes no warranty or representation that compliance by Business Associate with this Agreement or the HIPAA Standards will be adequate or satisfactory for Business Associate's own purposes or that any information in Business Associate's possession or control, or transmitted or received by Business Associate, is or will be secure from unauthorized use or disclosure. Business Associate is solely responsible for all decisions made by Business Associate regarding the safeguarding of PHI.
- c. Change in Law. In the event there are subsequent changes or clarifications of statutes, regulations or rules relating to this Agreement, the Department shall notify Business Associate of any actions it reasonably deems necessary to comply with such changes, and Business Associate shall promptly take such actions. In the event there is a change in federal or state laws, rules or regulations, or in the interpretation of any such laws, rules, regulations or general instructions, which may render any of the material terms of this Agreement unlawful or unenforceable, or which materially affects any financial

arrangement contained in this Agreement, the parties shall attempt amendment of this Agreement to accommodate such changes or interpretations. If the parties are unable to agree, or if amendment is not possible, the parties may terminate the Agreement pursuant to its termination provisions.

- d. No Third-Party Beneficiaries. Nothing express or implied in this Agreement is intended to confer, nor shall anything herein confer, upon any person other than the Department, Business Associate and their respective successors or assigns, any rights, remedies, obligations or liabilities whatsoever.
- e. Assistance in Litigation or Administrative Proceedings. Business Associate shall make itself and any agents, affiliates, subsidiaries, subcontractors or workforce members assisting Business Associate in the fulfillment of its obligations under this Agreement and the Related Agreement available to the Department, at no cost to the Department, to testify as witnesses or otherwise in the event that litigation or an administrative proceeding is commenced against the Department or its employees based upon claimed violation of the HIPAA standards or other laws relating to security and privacy, where such claimed violation is alleged to arise from Business Associate's performance under this Agreement or the Related Agreement, except where Business Associate or its agents, affiliates, subsidiaries, subcontractors or employees are named adverse parties.
- f. Additional Obligations. Department and Business Associate agree that to the extent not incorporated or referenced in any Business Associate Agreement between them, other requirements applicable to either or both that are required by the HIPAA Standards, those requirements are incorporated herein by reference.

IN WITNESS THEREOF, the parties hereto separately acknowledge this Business Associate Agreement in addition to their execution of the Related Agreement.

NEW MEXICO DEPARTMENT OF HEALTH

BUSINESS ASSOCIATE

By: _____
Authorized Signature Designee

By: _____

Title: _____

Date: _____

Date: _____

Approved as to form and legal sufficiency:

By: _____
Office of General Counsel

Date: _____

APPENDIX I
Sample Contract

**IMPROVING THE COORDINATION OF CARE FOR
CHILDREN WITH SPECIAL HEALTH CARE NEEDS**

STATE OF NEW MEXICO
DEPARTMENT OF HEALTH
PROFESSIONAL SERVICES CONTRACT # _____

THIS AGREEMENT is made and entered into by and between the State of New Mexico, **DEPARTMENT OF HEALTH**, hereinafter referred to as the “Agency,” and **NAME OF CONTRACTOR**, hereinafter referred to as the “Contractor,” and is effective as of the date set forth below upon which it is executed by the Department of Finance and Administration (DFA).

IT IS AGREED BETWEEN THE PARTIES:

1. Scope of Work.

The New Mexico Department of Health (DOH), Public Health Division (PHD), Children’s Medical Services (CMS) seeks to initiate improvement activities to address the coordination of health care and social services for children in New Mexico who have disabilities and chronic medical conditions. Complex and uncoordinated care is a contributing factor to poor health outcomes in the pediatric population of Children with Special Health Care Needs (CYSHCN). There is an increased demand for services for CYSHCN and families at all levels necessitating health care from multiple organizations and programs. The Title V agency in New Mexico, CMS, as the point of entry for these services, is in a unique position to change and improve care coordination for CYSHCN and their families through their staff of medical social workers. The Children’s Medical Services (CMS) social workers live and work in the communities they serve. In this setting they are able to address the significant barriers to the routine follow-up care required by families that encompass transportation, educational, and cultural/linguistic elements. Included in this RFP would be several initiatives such as 1) improve the coordination of care across service providers for CYSHCN in partnership with the Medical Home; 2) to improve the transition of Youth with Special Health Care Needs (YHSCN) from pediatric to adult care in accordance with the National Training Center “Got Transition” evidenced based practices. Transition should be coordinated with the CMS social workers and primary care providers in the State. And 3) an initiative for the Newborn Hearing Screening program designed to reduce Loss to Follow-up of newborns who do not pass their hospital screen by 1) increasing health professionals’ engagement within and knowledge of the EHDI system, 2) improving access to EI services and language acquisition, and 3) improving family engagement, partnership, and leadership within the EHDI programs and systems. The Newborn Hearing Screening program is utilizing a Learning Community model in Sandoval County New Mexico to test changes that can be utilized statewide in hospitals, audiology offices, Primary Care Provider practices.

1. A plan to increase the percentage of patient/family engagement in care consistent with the American Academy of Pediatrics (AAP) Bright Futures Guidelines for evidenced-based approaches to care coordination and provide input to affect the state plan for coordinated services for CYSHCN in the Medical Home;
2. A plan to increase Primary Care Physician (PCP) engagement with CMS social workers and youth with special health care needs (YSHCN) and their families as part of the care team around the transition from pediatric to adult medicine based on evidenced best practice, as referenced in the National Consensus Framework for Systems of Care for Children and Youth with Special Health Care Needs (cyshcnstandards.amchp.org);
3. Establishment and maintenance of a Care Coordination Consortium to be a source of information, resources, tools, expert advice, and peer learning and support for pediatric and family practice staff, managed care organizations, Medicaid, family organizations, Title V staff and other service providers who focus on coordinating care for children, with an emphasis on those with chronic conditions and special health care needs and the family- and patient-centered Medical Home approach;
4. Recruit primary care practices from targeted area, Sandoval County, to participate in the Developmental Screening Quality Improvement Protocol with focus on Newborn Hearing Screens. Recruitment will include travel to potential and participating practices;
5. Provide quality improvement coaching model and support for duration of project, including travel to participating practices for initial and follow-up coaching visits;
6. Utilizing the Collaborative Innovation and Improvement Network model (CoIIN), manage Sandoval County Learning Community (SCLC) meetings including scheduling, taking and sending out minutes, and
7. Training new members in Quality Improvement initiatives.;
8. Attend regularly scheduled NM-EHDI contractor and stakeholder committee meetings and all SLSC meetings;
9. Track process data related to change activities.
10. Send report to Agency on progress toward goals Quarterly and End of Year.

Deliverables	FY19	FY20	FY21	Grand Total
1. Increase the percent of patient/family engagement 10% from baseline and use of evidenced based approaches to care coordination in the Medical Home for CYSHCN to increase family satisfaction and PCP engagement with CMS Social Workers				
2. Increase the number of PCPs engaged in transition care planning for YSHCN by __20%_ percent from baseline				
3. Establish a Care Coordination Consortium				
4. Utilizing the Collaborative Innovation and Improvement Network model (CoIIN), manage Sandoval County Learning Community (SCLC) meetings including scheduling, minutes.				
5. Train new members in Quality Improvement initiatives				
6. Enroll PCPs and implement QI protocol with at least 5 recruited practices and agencies within Sandoval County.				
7. Provide coaching and support for duration of project. Continue to monitor and track the Sandoval Learning Community data				
8. Travel for recruitment of participating practices, initial and follow up coaching site visits, as well as the Sandoval Learning Community Meetings.				
9. Send written report to DEPARTMENT on progress toward goals – Quarterly and End of Year.				

General Provisions for Exhibit A – Scope of Work

Performance will be monitored and evaluated by conference calls, quarterly progress reports and annual summary reports.

Quarterly progress reports should include, at a minimum, the following information on each deliverable:

- Method and type of data collection occurring to ensure ongoing evaluation of the project that will address the performance measures listed above.
- Number of practices engaged in the process work as defined in the scope of work
- Progress towards improving outcomes as defined in the scope of work

2. Compensation.

(CHOICE – MULTI-YEAR)—

A.

[Option two/ GRT Taxable –No Gross Receipt Quoted or Exempt]

The Agency shall pay to the Contractor in full payment for services satisfactorily performed pursuant to the Scope of Work at the rate of _____ dollars (\$_____) in FY19 (USE FISCAL YEAR NUMBER TO DESCRIBE YEAR; DO NOT USE FY1, FY2, ETC.), such compensation not to exceed (AMOUNT), including gross receipts tax if applicable. **The total amount payable to the Contractor under this agreement shall not exceed (AMOUNT).**

Contingent upon sufficient funding and satisfactory scope of work performance, should the Dept Of Health extend this contract for up to three (3) additional years:

The Agency shall pay to the Contractor in full payment for services satisfactorily performed pursuant to the Scope of Work at the rate of _____ dollars (\$_____) in FY20 (USE FISCAL YEAR NUMBER TO DESCRIBE YEAR; DO NOT USE FY1, FY2, ETC.), such compensation not to exceed (AMOUNT), including gross receipts tax if applicable. **The total amount payable to the Contractor under this agreement shall not exceed (AMOUNT).**

The Agency shall pay to the Contractor in full payment for services satisfactorily performed pursuant to the Scope of Work at the rate of _____ dollars (\$_____) in FY21 (USE FISCAL YEAR NUMBER TO DESCRIBE YEAR; DO NOT USE FY1, FY2, ETC.), such compensation not to exceed (AMOUNT), including gross receipts tax if applicable. **The total amount payable to the Contractor under this agreement shall not exceed (AMOUNT).**

The Agency shall pay to the Contractor in full payment for services satisfactorily performed pursuant to the Scope of Work at the rate of _____ dollars (\$_____) in FY22 (USE FISCAL YEAR NUMBER TO DESCRIBE YEAR; DO NOT USE FY1, FY2, ETC.), such compensation not to exceed (AMOUNT), including gross receipts tax if applicable. **The total amount payable to the Contractor under this agreement shall not exceed (AMOUNT).**

These amounts are a maximum and not a guarantee that the work assigned to be performed by Contractor under this agreement shall equal the amount stated herein. The parties

do not intend for the Contractor to continue to provide services without compensation when the total compensation amount is reached. Contractor is responsible for notifying the Agency when the services provided under this agreement reach the total compensation amount. In no event will the Contractor be paid for services provided in excess of the total compensation amount without this agreement being amended in writing prior to those services in excess of the total compensation amount being provided.

B. Payment is subject to availability of funds pursuant to the Appropriations Paragraph set forth below and to any negotiations between the parties from year to year pursuant to Paragraph 1, Scope of Work, and to approval by the DFA. All invoices MUST BE received by the Agency no later than fifteen (15) days after the termination of the Fiscal Year in which the services were delivered or within fifteen (15) days after the last day of the month in which services were performed; or, for deliverable based agreements, unless submitted within fifteen (15) days after the last day of the month during which a deliverable was completed. Invoices received after such date WILL NOT BE PAID. Invoices shall be submitted monthly. For deliverable based agreements, payment shall be made upon acceptance of each completed deliverable and upon the receipt and acceptance of a detailed, certified payment Invoice. The Contractor shall submit to the Agency at the close of each month a signed invoice reflecting the total allowable costs incurred during the preceding month; or for deliverable based agreements, at the close of each month during which a deliverable was completed a signed invoice reflecting the total allowable costs incurred during completion of the deliverable.

C. Contractor must submit a detailed statement accounting for all services performed and expenses incurred. If the Agency finds that the services are not acceptable, within thirty days after the date of receipt of written notice from the Contractor that payment is requested, it shall provide the Contractor a letter of exception explaining the defect or objection to the services and outlining steps the Contractor may take to provide remedial action. Upon certification by the Agency that the services have been received and accepted, payment shall be tendered to the Contractor within thirty days after the date of acceptance. If payment is made by mail, the payment shall be deemed tendered on the date it is postmarked. However, the agency shall not incur late charges, interest, or penalties for failure to make payment within the time specified herein.

3. Term.

THIS AGREEMENT SHALL NOT BECOME EFFECTIVE UNTIL APPROVED BY THE DFA. This agreement shall be terminated pursuant to paragraph 4 (Termination), or paragraph 5 (Appropriations). In accordance with NMSA 1978, § 13-1-150, no agreement term for a professional services agreement, including extensions and renewals, shall exceed four years, except as set forth in NMSA 1978, § 13-1-150.

4. Termination.

A. Grounds. The Agency may terminate this agreement for convenience or cause. The Contractor may only terminate this agreement based upon the Agency's uncured, material breach of this agreement.

B. Notice; Agency Opportunity to Cure.

1. Except as otherwise provided in Paragraph (4)(B)(3), the Agency shall give Contractor written notice of termination at least thirty (30) days prior to the intended date of termination.

2. Contractor shall give Agency written notice of termination at least thirty (30) days prior to the intended date of termination, which notice shall (i) identify all the Agency's material breaches of this agreement upon which the termination is based and (ii) state what the Agency must do to cure such material breaches. Contractor's notice of termination shall only be effective (i) if the Agency does not cure all material breaches within the thirty (30) day notice period or (ii) in the case of material breaches that cannot be cured within thirty (30) days, the Agency does not, within the thirty (30) day notice period, notify the Contractor of its intent to cure and begin with due diligence to cure the material breach.

3. Notwithstanding the foregoing, this agreement may be terminated immediately upon written notice to the Contractor (i) if the Contractor becomes unable to perform the services contracted for, as determined by the Agency; (ii) if, during the term of this agreement, the Contractor is suspended or debarred by the State Purchasing Agent; or (iii) the agreement is terminated pursuant to Paragraph 5, "Appropriations", of this agreement.

C. Liability. Except as otherwise expressly allowed or provided under this agreement, the Agency's sole liability upon termination shall be to pay for acceptable work performed prior to the Contractor's receipt or issuance of a notice of termination; provided, however, that a notice of termination shall not nullify or otherwise affect either party's liability for pre-termination defaults under or breaches of this agreement. The Contractor shall submit an invoice for such work within thirty (30) days of receiving or sending the notice of termination. *THIS PROVISION IS NOT EXCLUSIVE AND DOES NOT WAIVE THE AGENCY'S OTHER LEGAL RIGHTS AND REMEDIES CAUSED BY THE CONTRACTOR'S DEFAULT/BREACH OF THIS AGREEMENT.*

D. Termination Management. If this agreement is terminated pursuant to its provisions, or if the parties mutually agree to discontinue their contractual relationship, or upon expiration of the term of the AGREEMENT, immediately upon expiration or receipt by either the Agency or the Contractor of notice of termination of this agreement, the Contractor shall: 1) not incur any further obligations for salaries, services or any other expenditure of funds under this agreement without written approval of the Agency, except as provided in part (4) of this paragraph, below; 2) comply with all directives issued by the Agency in the notice of termination as to the performance of work under this agreement; and 3) take such action as the Agency shall direct for the protection, preservation, retention or transfer of all property titled to the Agency and records generated under this agreement, and 4) if providing health services or client support as part of the scope of work of this agreement, continue to provide essential services and supports to ensure the health and safety of individual clients as directed by the Agency during the period of termination management. This requirement is not avoided by an inadvertent expiration of term for the agreement. In this event the Agency may temporarily extend the term, enter into a new short-term agreement or otherwise enter into an agreement, consistent with the New Mexico Procurement Code until all transition of services are completed. As of the date of termination of this agreement, the Contractor shall furnish to the Agency: (a) a complete detailed inventory of nonexpendable Agency property or equipment provided to or purchased by the Contractor with agreement funds as defined in Article 31 (Property) of this agreement, and (b) a final closing of the financial records and books of accounts which were required to be kept by

the Contractor under the provisions of this agreement regarding financial records. Any non-expendable personal property or equipment provided to or purchased by the Contractor with agreement funds shall become property of the Agency upon termination and shall be submitted to the agency as soon as practicable.

5. Appropriations.

The terms of this agreement are contingent upon sufficient funds appropriated, allocated, and authorized by the Legislature of the State of New Mexico and/or by the federal government for the performance of this agreement. If sufficient appropriations, allocations and authorizations are not made by the Legislature of the State of New Mexico and/or if the federal government makes insufficient allocations, necessitating a decrease in the amount of agreement funds available for expenditure by the Agency, this agreement may be terminated or amended to a lower amount of funds upon written notice being given by the Agency to the Contractor. The Agency's decision as to whether sufficient appropriations are available shall be accepted by the Contractor and shall be final and binding on the Contractor. If the Agency proposes an amendment to the agreement to unilaterally reduce funding, the Contractor shall have the option to terminate the agreement or to agree to the reduced funding, within thirty (30) days of receipt of the proposed amendment.

6. Status of Contractor.

The Contractor and its agents and employees are independent contractors performing professional services for the Agency and are not employees of the Agency. The Contractor and its agents and employees shall not be deemed employees for any purpose within the meaning or application of any federal or state unemployment or insurance laws or workers compensation laws or otherwise. Contractor, its agents and employees shall not be entitled to any of the benefits afforded employees of the Agency including but not limited to accruing leave, retirement, insurance, bonding, use of state property or state vehicles, or any other consideration not specified in this agreement. The Contractor acknowledges that all sums received hereunder are personally reportable by the Contractor for income tax purposes as self-employment or business income and are reportable for self-employment tax. The Contractor agrees not to purport to bind the State of New Mexico unless the Contractor has express written authority to do so, and then only within the strict limits of that authority.

7. Assignment.

The Contractor shall not assign or transfer any interest in this agreement or assign any claims for money due or to become due under this agreement without the prior written approval of the Agency.

8. Subcontracting.

The Contractor shall not subcontract any portion of the services to be performed under this agreement without the prior written approval of the Agency. No such subcontract shall relieve the primary Contractor from its obligations and liabilities under this agreement, nor shall any subcontract obligate direct payment from the Procuring Agency.

9. Release.

Final payment of the amounts due under this agreement shall operate as a release of the Agency, its officers and employees, and the State of New Mexico from all liabilities, claims and obligations whatsoever arising from or under this agreement.

10. Confidentiality.

Any confidential information and records provided to or developed by the Contractor in the performance of this agreement shall be kept confidential and shall not be made available to any individual or organization by the Contractor without the prior written approval of the Agency, or the express written authorization of the client when the record is a client record. The Contractor shall maintain complete confidential records for the benefit of clients, sufficient to fulfill the provisions of the Scope of Work, and to document the services rendered under the Scope of Work. All records maintained pursuant to this provision shall be available for inspection by the Agency. The Contractor shall comply with the Federal Health Insurance Portability and Accountability Act (HIPAA) of 1996, the Health Information Technology for Economic and Clinical Health Act of 2009 (HITECH Act) and applicable regulations and all other state and federal rules, regulations and laws protecting the confidentiality of information. If the Contractor may reasonably be expected to have access to Agency's Protected Health Information (PHI) and will perform business associate functions as defined by HIPAA, Contractor shall execute the HIPAA/HITECH Business Associate Agreement as a separately executed mandatory agreement which is hereby incorporated by reference into and made part of this agreement. Failure to execute the HIPAA/HITECH Business Associate Agreement when required by the Agency shall constitute grounds for termination of this agreement in accordance with Article 4 (Termination) of this agreement.

11. Product of Service -- Copyright.

A. All materials developed or acquired by the Contractor under this agreement shall become the property of the State of New Mexico and shall be delivered to the Agency no later than the termination date of this agreement. Nothing developed or produced, in whole or in part, by the Contractor under this agreement shall be the subject of an application for copyright or other claim of ownership by or on behalf of the Contractor.

B. Client information developed under this agreement may not be used by the Contractor or be transferred to a third party in any form, including aggregate data, without the express written permission of the Agency, except to fulfill the provisions of the Scope of Work under this agreement.

12. Conflict of Interest; Governmental Conduct Act.

A. The Contractor represents and warrants that it presently has no interest and, during the term of this agreement, shall not acquire any interest, direct or indirect, which would conflict in any manner or degree with the performance or services required under the agreement.

B. The Contractor further represents and warrants that it has complied with, and, during the term of this agreement, will continue to comply with, and that this agreement complies with all applicable provisions of the Governmental Conduct Act, Chapter 10, Article 16

NMSA 1978. Without in anyway limiting the generality of the foregoing, the Contractor specifically represents and warrants that:

1) in accordance with NMSA 1978, § 10-16-4.3, the Contractor does not employ, has not employed, and will not employ during the term of this agreement any Agency employee while such employee was or is employed by the Agency and participating directly or indirectly in the Agency's contracting process;

2) this agreement complies with NMSA 1978, § 10-16-7(A) because (i) the Contractor is not a public officer or employee of the State; (ii) the Contractor is not a member of the family of a public officer or employee of the State; (iii) the Contractor is not a business in which a public officer or employee or the family of a public officer or employee has a substantial interest; or (iv) if the Contractor is a public officer or employee of the State, a member of the family of a public officer or employee of the State, or a business in which a public officer or employee of the State or the family of a public officer or employee of the State has a substantial interest, public notice was given as required by NMSA 1978, § 10-16-7(A) and this agreement was awarded pursuant to a competitive process;

3) in accordance with NMSA 1978, § 10-16-8(A), (i) the Contractor is not, and has not been represented by, a person who has been a public officer or employee of the State within the preceding year and whose official act directly resulted in this agreement and (ii) the Contractor is not, and has not been assisted in any way regarding this transaction by, a former public officer or employee of the State whose official act, while in State employment, directly resulted in the Agency's making this agreement;

4) this agreement complies with NMSA 1978, § 10-16-9(A) because (i) the Contractor is not a legislator; (ii) the Contractor is not a member of a legislator's family; (iii) the Contractor is not a business in which a legislator or a legislator's family has a substantial interest; or (iv) if the Contractor is a legislator, a member of a legislator's family, or a business in which a legislator or a legislator's family has a substantial interest, disclosure has been made as required by NMSA 1978, § 10-16-7(A), this agreement is not a sole source or small purchase agreement, and this agreement was awarded in accordance with the provisions of the Procurement Code;

5) in accordance with NMSA 1978, § 10-16-13, the Contractor has not directly participated in the preparation of specifications, qualifications or evaluation criteria for this agreement or any procurement related to this agreement; and

6) in accordance with NMSA 1978, § 10-16-3 and § 10-16-13.3, the Contractor has not contributed, and during the term of this agreement shall not contribute, anything of value to a public officer or employee of the Agency.

C. Contractor's representations and warranties in Paragraphs A and B of this Article 12 are material representations of fact upon which the Agency relied when this agreement was entered into by the parties. Contractor shall provide immediate written notice to the Agency if, at any time during the term of this agreement, Contractor learns that Contractor's representations and warranties in Paragraphs A and B of this Article 12 were erroneous on the effective date of this agreement or have become erroneous by reason of new or changed circumstances. If it is later determined that Contractor's representations and warranties in Paragraphs A and B of this Article 12 were erroneous on the effective date of this agreement or have become erroneous by reason of new or changed circumstances, in addition to other remedies available to the Agency

and notwithstanding anything in the agreement to the contrary, the Agency may immediately terminate the agreement.

D. All terms defined in the Governmental Conduct Act have the same meaning in this Article 12(B).

13. Amendment.

A. This agreement shall not be altered, changed or amended except by instrument in writing executed by the parties hereto and all other required signatories. From time to time and in accordance with changes in state and Agency policy, this agreement shall be amended to comport with current policy, rules, regulations, and law.

B. If the Agency proposes an amendment to the agreement to unilaterally reduce funding due to budget or other considerations, the Contractor shall, within thirty (30) days of receipt of the proposed Amendment, have the option to terminate the agreement, pursuant to the termination provisions as set forth in Article 4 herein, or to agree to the reduced funding.

14. Merger.

This agreement incorporates all the agreements, covenants and understandings between the parties hereto concerning the subject matter hereof, and all such covenants, agreements and understandings have been merged into this written agreement. No prior agreement or understanding, oral or otherwise, of the parties or their agents shall be valid or enforceable unless embodied in this agreement.

15. Penalties for violation of law.

The Procurement Code, NMSA 1978 §§ 13-1-28 through 13-1-199, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

16. Equal Opportunity Compliance.

The Contractor agrees to abide by all federal and state laws and rules and regulations, and executive orders of the Governor of the State of New Mexico, pertaining to equal employment opportunity. In accordance with all such laws of the State of New Mexico, the Contractor assures that no person in the United States shall, on the grounds of race, religion, color, national origin, ancestry, sex, age, physical or mental handicap, or serious medical condition, spousal affiliation, sexual orientation or gender identity, be excluded from employment with or participation in, be denied the benefits of, or be otherwise subjected to discrimination under any program or activity performed under this agreement. If Contractor is found not to be in compliance with these requirements during the life of this agreement, Contractor agrees to take appropriate steps to correct these deficiencies.

17. Applicable Law.

The laws of the State of New Mexico shall govern this agreement, without giving effect to its choice of law provisions. Venue shall be proper only in a New Mexico court of competent jurisdiction in accordance with NMSA 1978, § 38-3-1 (G). By execution of this agreement,

Contractor acknowledges and agrees to the jurisdiction of the courts of the State of New Mexico over any and all lawsuits arising under or out of any term of this agreement.

18. Workers Compensation.

The Contractor agrees to comply with state laws and rules applicable to workers compensation benefits for its employees. If the Contractor fails to comply with the Workers Compensation Act and applicable rules when required to do so, this agreement may be terminated by the Agency.

19. Records and Financial Audit.

- A. The Contractor shall maintain detailed time and expenditure records that indicate the date; time, nature and cost of services rendered during the agreement's term and effect and retain them for a period of three (3) years from the date of final payment under this agreement. The records shall be subject to inspection by the Agency, the Department of Finance and Administration and the State Auditor. The Agency shall have the right to audit billings both before and after payment. Payment under this agreement shall not foreclose the right of the Agency to recover excessive or illegal payments.
- B. The Contractor receiving state or federal funds from the Agency shall comply, if applicable, with auditing requirements under the Single Audit Act (31 U.S.C. §7501, et seq.) and the New Mexico State Auditor's rules and regulations. If the Contractor is determined to be a sub recipient and not a vendor under the federal Single Audit Act, the Contractor shall comply with the audit requirements of the Single Audit Act. This includes the Contractor retaining its financial records for a period five years after the time the audit was released.
- C. If the Contractor receives more than \$750,000 in federal funding, or more than \$750,000 from the Agency, in any single fiscal year, the Contractor shall prepare annual financial statements and obtain an audit of, or an opinion on, the financial statements from an external Certified Public Accountant.
- D. The Contractor shall maintain the financial statements for a period of no less than six years and shall make the financial statements and the CPA's audit or opinion available to the Agency upon request.
- E. Applicable annual financial reports shall be submitted to the Agency no later than six months following the close of the Contractor's fiscal year.
- F. To ensure proper delivery and receipt, the Contractor shall submit their annual audit report or financial reports (if no audit was required to):

Department of Health
Financial Accounting Bureau Chief Suite N-3150
P.O. Box 26110
Santa Fe, New Mexico 87502-6110

- G. The Agency may take corrective action as deemed necessary for Contractor's failure to comply with 19-A through 19-F above. Corrective action may include, but is not

limited to, termination of agreement and preclusion from engaging Contractor in the future.

20. Indemnification.

The Contractor shall defend, indemnify and hold harmless the Agency and the State of New Mexico from all actions, proceeding, claims, demands, costs, damages, attorneys' fees and all other liabilities and expenses of any kind from any source which may arise out of the performance of this agreement, caused by the negligent act or failure to act of the Contractor, its officers, employees, servants, subcontractors or agents, or if caused by the actions of any client of the Contractor resulting in injury or damage to persons or property during the time when the Contractor or any officer, agent, employee, servant or subcontractor thereof has or is performing services pursuant to this agreement. In the event that any action, suit or proceeding related to the services performed by the Contractor or any officer, agent, employee, servant or subcontractor under this agreement is brought against the Contractor, the Contractor shall, as soon as practicable but no later than two (2) days after it receives notice thereof, notify the legal counsel of the Agency and the Risk Management Division of the New Mexico General Services Department by certified mail.

21. New Mexico Employees Health Coverage.

A. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the agreement, Contractor certifies, by signing this agreement, to have in place, and agree to maintain for the term of the agreement, health insurance for those employees and offer that health insurance to those employees if the expected annual value in the aggregate of any and all agreements between Contractor and the State exceed \$250,000 dollars.

B. Contractor agrees to maintain a record of the number of employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons. These records are subject to review and audit by a representative of the state.

C. Contractor agrees to advise all employees of the availability of State publicly financed health care coverage programs by providing each employee with, as a minimum, the following web site link to additional information: <http://insurenwnewmexico.state.nm.us/>.

22. Employee Pay Equity Reporting.

Contractor agrees if it has ten (10) or more New Mexico employees OR eight (8) or more employees in the same job classification, at any time during the term of this agreement, to complete and submit the PE10-249 form on the annual anniversary of the initial report submittal for agreements up to one (1) year in duration. If contractor has two hundred fifty (250) or more employees contractor must complete and submit the PE250 form on the annual anniversary of the initial report submittal for agreements up to one (1) year in duration. For agreements that extend beyond one (1) calendar year, or are extended beyond one (1) calendar year, contractor also agrees to complete and submit the PE10-249 or PE250 form, whichever is applicable, within

thirty (30) days of the annual agreement anniversary date of the initial submittal date or, if more than 180 days has elapsed since submittal of the last report, at the completion of the agreement, whichever comes first. Should contractor not meet the size requirement for reporting at agreement award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor agrees to provide the required report within ninety (90) days of meeting or exceeding the size requirement. That submittal date shall serve as the basis for submittals required thereafter. Contractor also agrees to levy this requirement on any subcontractor(s) performing more than 10% of the dollar value of this agreement if said subcontractor(s) meets, or grows to meet, the stated employee size thresholds during the term of the agreement. Contractor further agrees that, should one or more subcontractor not meet the size requirement for reporting at agreement award but subsequently grows such that they meet or exceed the size requirement for reporting, contractor will submit the required report, for each such subcontractor, within ninety (90) days of that subcontractor meeting or exceeding the size requirement. Subsequent report submittals, on behalf of each such subcontractor, shall be due on the annual anniversary of the initial report submittal. Contractor shall submit the required form(s) to the State Purchasing Division of the General Services Department, and other departments as may be determined, on behalf of the applicable subcontractor(s) in accordance with the schedule contained in this paragraph. Contractor acknowledges that this subcontractor requirement applies even though contractor itself may not meet the size requirement for reporting and be required to report itself.

Notwithstanding the foregoing, if this agreement was procured pursuant to a solicitation, and if Contractor has already submitted the required report accompanying their response to such solicitation, the report does not need to be re-submitted with this agreement.

23. Invalid Term or Condition.

If any term or condition of this agreement shall be held invalid or unenforceable, the remainder of this agreement shall not be affected and shall be valid and enforceable.

24. Enforcement of Agreement.

A party's failure to require strict performance of any provision of this agreement shall not waive or diminish that party's right thereafter to demand strict compliance with that or any other provision. No waiver by a party of any of its rights under this agreement shall be effective unless express and in writing, and no effective waiver by a party of any of its rights shall be effective to waive any other rights.

25. Notices.

Any notice required to be given to either party by this agreement shall be in writing and shall be delivered in person, by courier service or by U.S. mail, either first class or certified, return receipt requested, postage prepaid, as follows:

To the Agency:

New Mexico Department of Health
P.O. Box 26110
1190 St. Francis Drive,
Santa Fe, NM 87502-6110

To the Contractor:

[insert name, address and email].

26. Authority.

If Contractor is other than a natural person, the individual(s) signing this agreement on behalf of Contractor represents and warrants that he or she has the power and authority to bind Contractor, and that no further action, resolution, or approval from Contractor is necessary to enter into a binding agreement.

27. Licensure.

The Contractor agrees to retain professional licensure, accreditation, credentialing or continuing education required to perform the scope of professional services provided for the Agency. The Contractor agrees to make evidence of licensure or other regulatory requirements for the scope of professional services available to the Agency if requested in writing.

28. Liability Insurance.

The Contractor shall maintain professional or general liability insurance, as applicable, for all services provided under this agreement and Contractor shall supply evidence of such coverage upon the Agency's request.

29. Federal Grant or Other Federally Funded Agreements.

A. Lobbying. The Contractor shall not use any funds provided under this agreement, either directly or indirectly, for the purpose of conducting lobbying activities or hiring a lobbyist or lobbyists on its behalf at the federal, state, or local government level, as defined in the Lobbyist Regulation Act, NMSA 1978, Sections 2-11-1, *et. seq.*, and applicable federal law. No federal appropriated funds can be paid or will be paid, by or on behalf of the Contractor, or any person for influencing or attempting to influence an officer or employee of any Department, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any federal agreement, or the making of any federal grant, the making of any federal loan, the entering into of any cooperative agreement, or modification of any federal agreement, grant, loan, or cooperative agreement. If any funds other than federal appropriated funds have been paid or will be paid to any person influencing or attempting to influence an officer or employee of any Department, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection of any applicable federal agreement, grant, loan, or cooperative agreement, the Contractor shall complete and submit Standard Form LLL, "Disclosure Form to Report Lobbying," in accordance with its instructions.

B. Suspension and Debarment. For agreements that involve the expenditure of federal funds, each party represents that neither it, nor any of its management or any other employees or independent contractors who will have any involvement in the services or products supplied under this agreement, have been excluded from participation in any government healthcare program, debarred from or under any other federal program (including but not limited to

debarment under the Generic Drug Enforcement Act), or convicted of any offense defined in 42 U.S.C. Section 1320a-7, and that it, its employees, and independent contractors are not otherwise ineligible for participation in federal healthcare or education programs. Further, each party represents that it is not aware of any such pending action(s) (including criminal actions) against it or its employees or independent contractors. Each party shall notify the other party immediately upon becoming aware of any pending or final action in any of these areas.

C. Political Activity. No funds hereunder shall be used for any partisan political activity or to further the election or defeat of any candidate for public office.

D. Grantor and Contractor Information.

1. If applicable, funding under this agreement is from the Catalog of Federal Domestic Assistance (CFDA) Program:

- i. CFDA Number – XXX_____. OR N/A
- ii. Program Title – XXX_____. OR N/A
- iii. AGENCY/OFFICE – XXX_____. OR N/A
- iv. GRANT NUMBER – XXX_____. OR N/A

2. CONTRACTOR'S Dun and Bradstreet Data Universal Numbering System Number (DUNS Number) is XXX_____. OR N/A

E. Contractor Employee Whistleblower Rights and Requirement to Inform Employees of Whistleblower Rights (Sept. 2013)[Federal Grant funded projects only].

1. This agreement and employees working on this agreement will be subject to the whistleblower rights and remedies in the pilot program on Contractor employee whistleblower protections established at 41 U.S.C. 4712 by section 828 of the National Defense Authorization Act for Fiscal Year 2013 (Pub. L.112-239) and FAR 3.908.
2. The Contractor shall inform its employees in writing, in the predominant language of the workforce, of employee whistleblower rights and protections under 41 U.S.C. 4712, as described in section 3.908 of the Federal Acquisition Regulation.
3. The Contractor shall insert the substance of this clause, including this paragraph (3), in all subcontracts over the simplified acquisition threshold.

F. For agreements and subgrants that involve the expenditure of federal funds for amounts in excess of \$150,000, requires the Contractor to agree to comply with all applicable standards, orders or regulations issued pursuant to the Clean Air Act (42 U.S.C. 7401-7671q) and the Federal Water Pollution Control Act as amended (33 U.S.C. 1251-1387). Violations must be reported to the Federal awarding agency and the Regional Office of the Environmental Protection Agency (EPA).

G. Byrd Anti-Lobbying Amendment (31 U.S.C. 1352) — For agreements that involve the expenditure of federal funds, Contractors that apply or bid for an agreement exceeding \$100,000 must file the required certification. Each tier certifies to the tier above that it will not and has not used federal appropriated funds to pay any person or organization for influencing or attempting to influence an officer or employee of any agency, a member of Congress, officer or employee of Congress, or an employee of a member of Congress in connection with obtaining any federal agreement, grant or any other award covered by 31 U.S.C. 1352. Each tier must also disclose

any lobbying with non-federal funds that takes place in connection with obtaining any federal award. Such disclosures are forwarded from tier to tier up to the non-federal award.

H. For agreements that involve the expenditure of federal funds, Contractor must comply with section 6002 of the Solid Waste Disposal Act, as amended by the Resource Conservation and Recovery Act. The requirements of Section 6002 include procuring only items designated in guidelines of the Environmental Protection Agency (EPA) at 40 CFR part 247 that contain the highest percentage of recovered materials practicable, consistent with maintaining a satisfactory level of competition, where the purchase price of the item exceeds \$10,000 or the value of the quantity acquired during the preceding fiscal year exceeded \$10,000; procuring solid waste management services in a manner that maximizes energy and resource recovery; and establishing an affirmative procurement program for procurement of recovered materials identified in the EPA guidelines.

I. For agreements which involve the expenditure of federal funds, and under which the Contractor is considered a subrecipient, the provisions of Appendix A shall apply and are incorporated herein. The operating code of this agreement is 00000005.

30. Governing Bodies.

The parties agree that if the Contractor has one or more Governing Bodies, the Governing Bodies of the Contractor shall have the right and responsibility to establish policy for the Contractor, and shall be elected to ensure that such policy is established by the Governing Bodies in an impartial and independent manner. Nothing herein shall in any way restrict the authority of the Governing Bodies from appropriately delegating day-to-day management responsibilities to its employees, agent, or agents. By such delegation, employees and/or agents of the Contractor must conduct the operation of the Contractor consistent with the policies and procedures approved by the Governing Bodies.

31. Property.

A. Title to all property furnished by the Agency shall remain in the Agency. Title to all property acquired by the Contractor, including acquisition through lease-purchase agreement, for the cost of which the Contractor is to be reimbursed as a direct item of cost under this agreement shall immediately vest in the Agency upon delivery of such property to the Contractor. Title to other property, the costs of which is to be reimbursed to the Contractor under this agreement, shall immediately vest in the Agency upon 1) issuance for use of such property in the performance of this agreement or 2) use of such property in the performance of this agreement or 3) reimbursement of the cost thereof by the Agency, whichever first occurs.

B. Title to the Agency property shall not be affected or lose its identity by reason of affixation to any realty or attachment at law.

C. The Contractor shall maintain a property inventory and administer a program of maintenance, repair, and protection of Agency property so as to assure its full availability and usefulness for performance under this agreement. In the event the Contractor is indemnified, reimbursed, or otherwise compensated for any loss or destruction of, or damage to Agency

property during the period of this agreement, it shall use the proceeds to repair or replace the Agency property.

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date of signature by the DFA Contracts Review Bureau below.

By: _____ Date: _____
Agency

By: _____ Date: _____
Agency's Legal Counsel – Certifying legal sufficiency

By: _____ Date: _____
Agency's Chief Financial Officer

By: _____ Date: _____
Contractor

The records of the Taxation and Revenue Department reflect that the Contractor is registered with the Taxation and Revenue Department of the State of New Mexico to pay gross receipts and compensating taxes.

ID Number: 00-000000-00-0

By: _____ Date: _____
Taxation and Revenue Department

This Agreement has been approved by the DFA Contracts Review Bureau and is effective on the date shown:

By: _____ Date: _____
DFA Contracts Review Bureau

APPENDIX J

Substitute Form W-9

DO NOT SEND TO
IRS - SUBMIT
FORM TO
REQUESTING
AGENCY

FCD 04/2016

NEW MEXICO DEPARTMENT OF FINANCE & ADMINISTRATION FINANCIAL CONTROL DIVISION SUBSTITUTE FORM W-9



REQUEST FOR TAXPAYER IDENTIFICATION NUMBER, CERTIFICATION

TYPE IN ALL CAPS OR PRINT NEATLY, PLEASE REFER TO INSTRUCTIONS FOR MORE INFORMATION

PART I: VENDOR INFORMATION											
1. Legal Business Name: (As it appears on the IRS EIN records, CPS75, 147C - or - Social Security Administration records, Social Security Card, certified Form SSA7028) _____	2. If you use a DBA/Trade Name, please list below: _____										
3. Entity Type (Check only one, unless you are or have been a State of New Mexico Employee, then also check State of New Mexico Employee box): <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; border: none;"><input type="checkbox"/> Individual / Sole Proprietorship</td> <td style="width: 50%; border: none;"><input type="checkbox"/> Estate or Trust</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/> Single Member / LLC (Individual)</td> <td style="border: none;"><input type="checkbox"/> Government (Local, State, Federal)</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/> Partnership General / LLC</td> <td style="border: none;"><input type="checkbox"/> Indian Tribe</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/> Corporation / Professional Corporation / LLC</td> <td style="border: none;"><input type="checkbox"/> Tax-Exempt organization under IRC Section 501 C _____</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/> Non-United States Business Entity</td> <td style="border: none;"><input type="checkbox"/> State of New Mexico Employee (Enter BU) _____</td> </tr> </table>		<input type="checkbox"/> Individual / Sole Proprietorship	<input type="checkbox"/> Estate or Trust	<input type="checkbox"/> Single Member / LLC (Individual)	<input type="checkbox"/> Government (Local, State, Federal)	<input type="checkbox"/> Partnership General / LLC	<input type="checkbox"/> Indian Tribe	<input type="checkbox"/> Corporation / Professional Corporation / LLC	<input type="checkbox"/> Tax-Exempt organization under IRC Section 501 C _____	<input type="checkbox"/> Non-United States Business Entity	<input type="checkbox"/> State of New Mexico Employee (Enter BU) _____
<input type="checkbox"/> Individual / Sole Proprietorship	<input type="checkbox"/> Estate or Trust										
<input type="checkbox"/> Single Member / LLC (Individual)	<input type="checkbox"/> Government (Local, State, Federal)										
<input type="checkbox"/> Partnership General / LLC	<input type="checkbox"/> Indian Tribe										
<input type="checkbox"/> Corporation / Professional Corporation / LLC	<input type="checkbox"/> Tax-Exempt organization under IRC Section 501 C _____										
<input type="checkbox"/> Non-United States Business Entity	<input type="checkbox"/> State of New Mexico Employee (Enter BU) _____										
4. 1099 Reporting: Services provided to the State by vendor, if not applicable skip: <table style="width: 100%; border: none;"> <tr> <td style="width: 33%; border: none;"><input type="checkbox"/> Health care or medical service</td> <td style="width: 33%; border: none;"><input type="checkbox"/> Horse hire / NM Employee</td> <td style="width: 33%; border: none;"><input type="checkbox"/> Agency Volunteer (specify agency) _____</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/> Legal or attorney services</td> <td style="border: none;"><input type="checkbox"/> Urban search & rescue member</td> <td style="border: none;"><input type="checkbox"/> State of NM Appointed Board member / commissioner / committee member</td> </tr> <tr> <td style="border: none;"><input type="checkbox"/> Rental of Real Property</td> <td style="border: none;"><input type="checkbox"/> Royalties</td> <td></td> </tr> </table>		<input type="checkbox"/> Health care or medical service	<input type="checkbox"/> Horse hire / NM Employee	<input type="checkbox"/> Agency Volunteer (specify agency) _____	<input type="checkbox"/> Legal or attorney services	<input type="checkbox"/> Urban search & rescue member	<input type="checkbox"/> State of NM Appointed Board member / commissioner / committee member	<input type="checkbox"/> Rental of Real Property	<input type="checkbox"/> Royalties		
<input type="checkbox"/> Health care or medical service	<input type="checkbox"/> Horse hire / NM Employee	<input type="checkbox"/> Agency Volunteer (specify agency) _____									
<input type="checkbox"/> Legal or attorney services	<input type="checkbox"/> Urban search & rescue member	<input type="checkbox"/> State of NM Appointed Board member / commissioner / committee member									
<input type="checkbox"/> Rental of Real Property	<input type="checkbox"/> Royalties										
PART II: TAXPAYER IDENTIFICATION NUMBER (TIN) & TAXPAYER IDENTIFICATION TYPE											
1. Enter your TIN here (DO NOT USE DASHES) _____											
2. Taxpayer Identification Type (check appropriate box):											
<input type="checkbox"/> Employer ID No. (EIN)	<input type="checkbox"/> Social Security No. (SSN)	<input type="checkbox"/> Employee ID	<input type="checkbox"/> N/A (Non-United States Business Entity)								
PART III: ADDRESS											
1. Address: (if a state employee, enter Agency name and Field Office Address) Address Line #1 _____ Address Line #2 _____ Address Line #3 _____ City _____ State _____ Zip + 4 Code _____	2. Remittance Address, if DIFFERENT: Address Line #1 _____ Address Line #2 _____ Address Line #3 _____ City _____ State _____ Zip + 4 Code _____										
PART IV: CERTIFICATION											
Under penalties of perjury, I certify that:											
1. The number shown on this form is my correct tax payer identification number (or I am waiting for a number to be issued to me), AND 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have <u>not</u> been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, AND 3. I am a U.S. Citizen or other U.S. person.											
The Internal Revenue Service does not require your consent to any provision of this document other than the certifications required to avoid backup withholding											
Printed Name _____	Printed Title _____	Telephone Number _____									
Signature _____	Email _____	Date (mm/dd/yyyy) _____									
PART V: OPTIONAL DIRECT DEPOSIT (ACH)											
Warning: The State of New Mexico will not process international ACH transactions (IAT). If any payment to you from the State will ever result in an IAT under National Automated Clearing House Association (NACHA) operating rules or if you are not sure if the rules apply to you DO NOT FILL OUT THIS SECTION OF THE FORM. Please provide a copy of a voided check or letter from bank confirming information indicated above.											
Include a voided check or letter from financial institution if requesting ACH payments: Type of Account <input type="radio"/> Checking <input type="radio"/> Savings											
I acknowledge the IAT warning and authorize the State of New Mexico to initiate direct deposit of funds to the account and financial institution indicated, and to recover funds deposited in error if necessary in compliance with NACHA regulations.											
Signature _____	Printed Name _____										
PART VI: OFFICE USE ONLY											
OFFICIAL / POC USE ONLY BUSINESS UNIT _____ DATE (mm/dd/yyyy) _____ PHONE NO. _____ POC (Print name) _____ POC Initials _____	DFA / FCD USE ONLY										