
November 21, 2014

To: Licensed Non-Profit Producers (LNPP)

From: Ken Groggel, Manager
Medical Cannabis Program (MCP)

Re: 2014 Third Quarter Report Summary

The following information is compiled from the quarterly data reports submitted by the LNPPs. This information is intended for the Dept. of Health and LNPPs and is considered an estimate only.

Patients:

- Number who purchased this quarter – 14,372. Average per LNPP – 625. High – 1,843 & 1,612. Low – 53 & 63. Four producers reported serving fewer than 100 patients & three producers reported serving over 1,000 patients.
- Average amount purchased per patient – 20 grams. High – 50 & 43. Low – 3 & 3. Six producers reported more than 30 grams average per patient. Five producers reported an average of 7 grams or less per patient.
- Average price per gram (flowers & buds) – Average per LNPP - \$11.05. High - \$14.00 & 13.95. Five producers reported the average price of \$13.00 or more. Low - \$6.78 & \$7.07. Three producers reported the average price under \$10.00. One producer did not report.
- Number of grams provided free of charge – 5,308. Sixteen producers reported providing free medicine to patients. High – 2,921 & 494. Low – 12 & 15. Eight producers reported more than 150 grams provided free of charge.

Production:

- Total plants in production – 3,222. Average per LNPP – 140. High – 150 X 11 LNPPs. Low – 75 & 84.
- Number of plants harvested – 1,902. Average per LNPP – 82. High – 178 & 138. Low – 22 & 36. Five producers reported harvesting over 100 plants. Three producers reported harvesting 50 plants or less.
- Total yield – 550,279 grams. Average per LNPP – 23,925. High – 69,868 & 68,974. Low – 3,748 & 4,032. Seven producers reported yields over 30,000 grams. Seven producers reported yields less than 10,000 grams.
- Product in stock (flowers & buds) – 243,256 grams. Average per LNPP – 10,576 grams. High – 43,403 & 42,823. Seven producers report over 10,000 grams in stock. Low – 0 & 0. Two producers did not report.

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Income:

- Total receipts - \$5,526,398. Average per LNPP - \$240,278. High - \$711,307 & \$639,310. Six producers reported total receipts over \$300,000. Low – \$6,866 & \$36,456. Six producers reported total receipts less than \$100,000.

Expenses:

- Gross receipts tax paid - \$379,573. Average per LNPP - \$16,503. High - \$48,068 & \$46,922. Seven producers reported more than \$20,000 in gross receipts tax paid. Low - \$502 & \$1,815. Four producers reported less than \$5,000 in gross receipts tax paid.
- Amount paid for testing – \$28,813. Average per LNPP - \$1,252. High - \$4,875 & \$4,437. Three producers reported paying more than \$4,000 for testing. Ten producers reported no testing expense.
- Salaries, stipends and other compensation - \$1,881,508. Average per LNPP - \$81,804. High - \$227,701 & \$213,441. Six producers reported compensation over \$100,000. Low – \$0 & \$13,738. Five producers reported compensation less than \$30,000.

Producer to Producer or Manufacturer Transactions:

- Total transactions – 168. Average per LNPP – 7. High – 35 & 29. Low – Seven producers reported 0 transactions. Producer to producer sales of plant material accounted for 70 transactions.

Patient and Caregiver Purchases:

- Purchases of 28 grams or more at one time – 920. High – 225 & 163. Low – 0 & 2. Reporting errors include incomplete or inaccurate ID codes and adding letters (g & gr) in the Amount Purchased column. A review of the data this quarter revealed that four producers reported exceeding the Adequate Supply definition by selling more than 6 ounces of usable cannabis to a qualified patient or primary caregiver in a 3 month period. In addition, producers reported six qualified patients exceeded the Adequate Supply definition by purchasing from more than one LNPP during the same 3 month period.

Let me know if you have any questions.

Thank you for your continued support and service to the qualified patients of New Mexico.