

May 7, 2014

To: Licensed Non-Profit Producers (LNPP)

From: Ken Groggel, Manager
Medical Cannabis Program (MCP)

Re: 2014 First Quarter Report Summary

The following information is compiled from the quarterly data reports submitted by the LNPPs. This information is intended for the Dept. of Health and LNPPs and is considered an estimate only.

Patients:

- Number who purchased this quarter – 13,039. Average per LNPP – 567. High – 1,580 & 1,367. Low – 5 & 59. Three producers reported serving fewer than 100 patients. Average amount purchased per patient – 21 grams. High – 47 & 42. Low – 3 & 3. Six producers reported more than 30 grams average per patient. Four producers reported an average of 7 grams or less per patient.
- Number of grams provided free of charge – 4,201. Twelve producers reported providing free medicine to patients. High – 2,174 & 604. Low – 44 & 49. Six producers reported more than 150 grams provided free of charge.

Production:

- Total plants in production – 3,352. Average per LNPP – 145. High – 150 X 18 LNPPs. Low – 102 & 112.
- Number of plants harvested – 2,034. Average per LNPP – 88. High – 150 & 134. Low – 38 & 45. Seven producers reported harvesting over 100 plants. Three producers reported harvesting 50 plants or less.
- Total yield – 441,977 grams. Average per LNPP – 19,216. High – 46,584 & 44,458. Low – 1,597 & 6,205. Six producers reported yields over 30,000 grams. Seven producers reported yields less than 10,000 grams.

MEDICAL CANNABIS PROGRAM

Income:

- Total receipts - \$4,504,181. Average per LNPP - \$195,834. High - \$566,203 & \$515,911. Five producers reported total receipts over \$300,000. Low – \$8,989 & \$38,900. Nine producers reported total receipts less than \$100,000.

Expenses:

- Gross receipts tax paid - \$316,223. Average per LNPP - \$13,748. High - \$38,941 & \$37,128. Five producers reported more than \$20,000 in gross receipts tax paid. Low - \$201 & \$852. Five producers reported less than \$5,000 in gross receipts tax paid.
- Salaries, stipends and other compensation - \$1,560,254. Average per LNPP - \$67,837. High - \$187,571 & \$154,120. Six producers reported compensation over \$100,000. Low – \$0 & \$16,890. Seven producers reported compensation less than \$30,000.

Producer to Producer or Manufacturer Transactions:

- Total transactions – 166. Average per LNPP – 7. High – 23 & 23. Low – Six producers reported 0 transactions.

Patient and Caregiver Purchases:

- Purchases of 28 grams or more at one time – 664. High – 177 & 86. Low – One producer reported no sales of 28 grams or more. Reporting errors include incomplete ID codes and listing purchases of less than 28 grams. A review of the data this quarter revealed that **1** producer exceeded the Adequate Supply definition in the regulations by selling more than 6 ounces of usable cannabis to a patient or caregiver in a 3 month period.

Let me know if you have any questions.

Thank you for your continued support and service to the qualified patients of New Mexico.